



A **LATTER & BLUM** COMPANY



The Acadiana Residential Real Estate Market

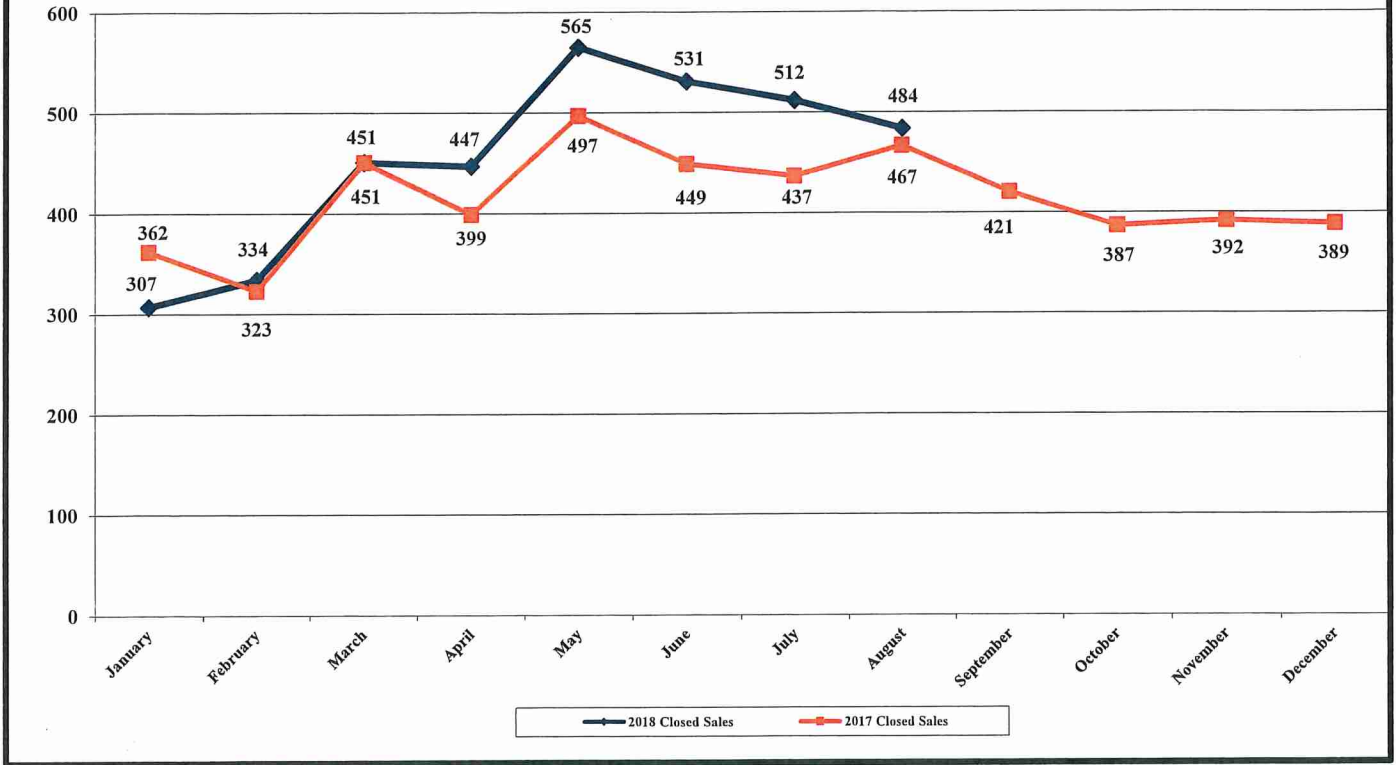
January – August 2018

Powered By:



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Closed Residential Sales Reported to MLS
 All "GEO" Areas/Parishes
 January - August 2018 vs 2017



ALL "GEO" AREAS/PARISHES
 (Includes areas outside Lafayette Parish)

Outside Lafayette Parish

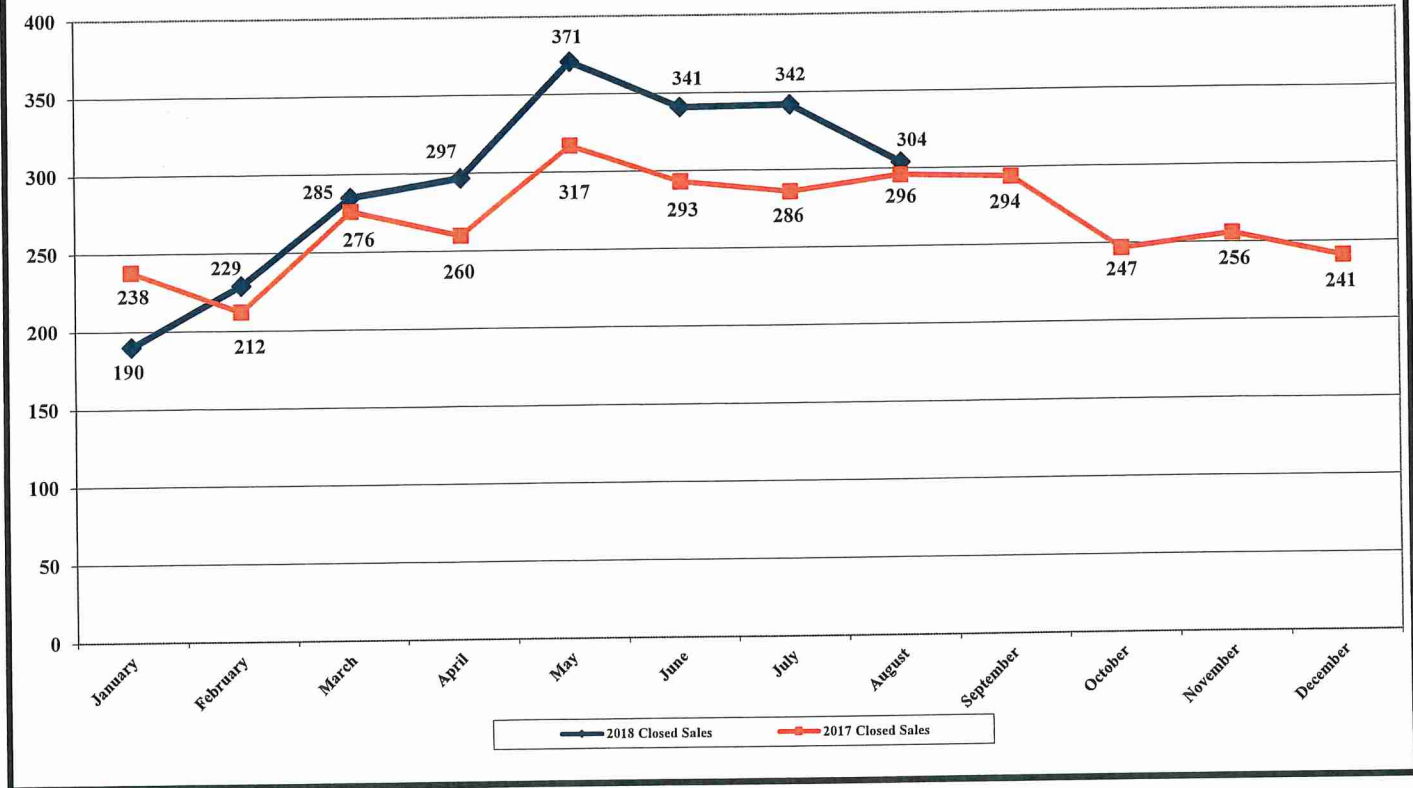
Aug. '18: 180 **Number of Closed Home Sales Reported to MLS, August 2018: 484**
Aug. '17: 171 **Number of Closed Home Sales Reported to MLS, August 2017: 467**
 (% chg: +05.26%) (% change for August: +03.64%)
 (% change from July 2018: -05.47%)

'18: 1,272 **Cumulative total, January – August 2018: 3,631**
'17: 1,207 **Cumulative total, January – August 2017: 3,385**
 (% chg: +05.39%) (% cumulative change: +07.27%)

Average Days on Market, January - August 2018: 93
Average Days on Market, January - August 2017: 83
 (Change for January - August: +10 days)

Current Sales Compared to Past Years:	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 sales outside Lafayette Parish as compared to prior year's sales)	812	891	985	1,093	1,048	1,114
	+56.65%	+42.76%	+29.14%	+16.38%	+21.37%	+14.18%

**Closed Residential Sales Reported to MLS
Lafayette Parish Only
January - August 2018 vs. 2017**



**LAFAYETTE PARISH
(Excludes "GEO" areas outside Lafayette Parish)**

New Const. Re-sales

8/18: 73 231
8/17: 82 214
-10.98% +07.94%

**Number of Closed Home Sales Reported to MLS, August: 2018: 304
Number of Closed Home Sales Reported to MLS, August: 2017: 296
(% change for August: +02.2%)
(% change from July 2018: -11.11%)**

New Const. Re-sales

'18: 557 1,802
'17: 540 1,638
+03.15% +10.01%

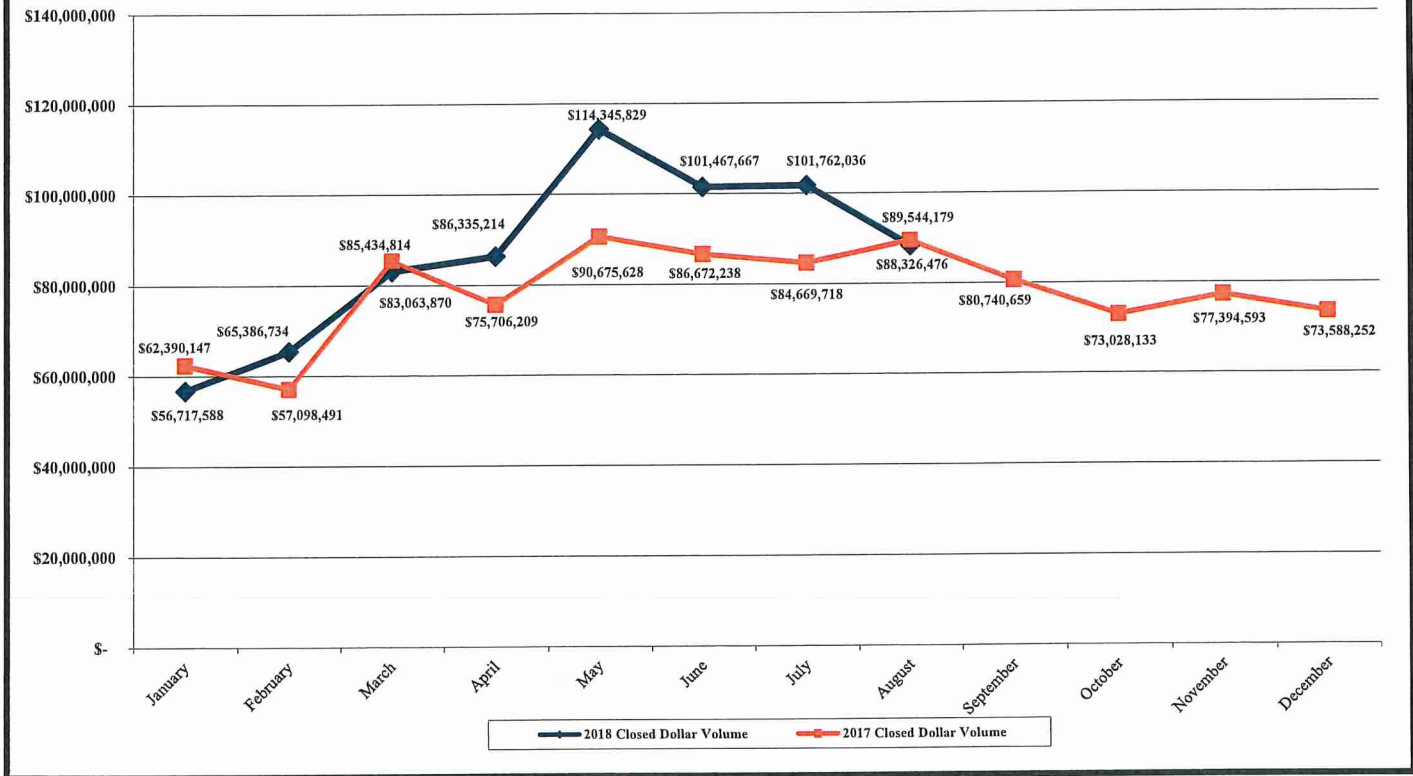
**Cumulative total, January – August 2018: 2,359
Cumulative total, January – August 2017: 2,178
(% cumulative change: +08.31%)**

'18: 121 days 77 days
'17: 105 days 65 days
+16 days +12 days

**Average Days on Market, January – August 2018: 88
Average Days on Market, January – August 2017: 75
(Change for January - August: +13 days)**

<u>Current Sales Compared to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>
(2018 Lafayette Parish sales as	1,467	1,755	2,236	2,167	2,310	2,114
Compared to prior year's sales)	+60.80%	+34.42%	+05.50%	+08.86%	+02.12	+11.59%

**Dollar Volume of Closed Sales Reported to MLS
All "GEO" Areas/Parishes
January - August 2018 vs. 2017**



**ALL "GEO" AREAS/PARISHES
(Includes "GEO" areas outside of Lafayette Parish)**

Outside Laf. Parish

8/18: \$ 24,053,229
8/17: \$ 23,618,389
(% chg.: +01.84%)

Dollar Volume of Closed Residential Sales, August 2018: \$88,326,476
Dollar Volume of Closed Residential Sales, August 2017: \$89,544,179
(% change for August: -01.36%)
(% change from July 2018: -13.20%)

'18: \$168,737,076
'17: \$163,417,461
(% chg.: +03.26%)

Cumulative total January – August 2018: \$697,405,414
Cumulative total January – August 2017: \$632,191,424
(% cumulative change: +10.32%)

'18: \$132,655
'17: \$135,391
(% chg: -02.02%)

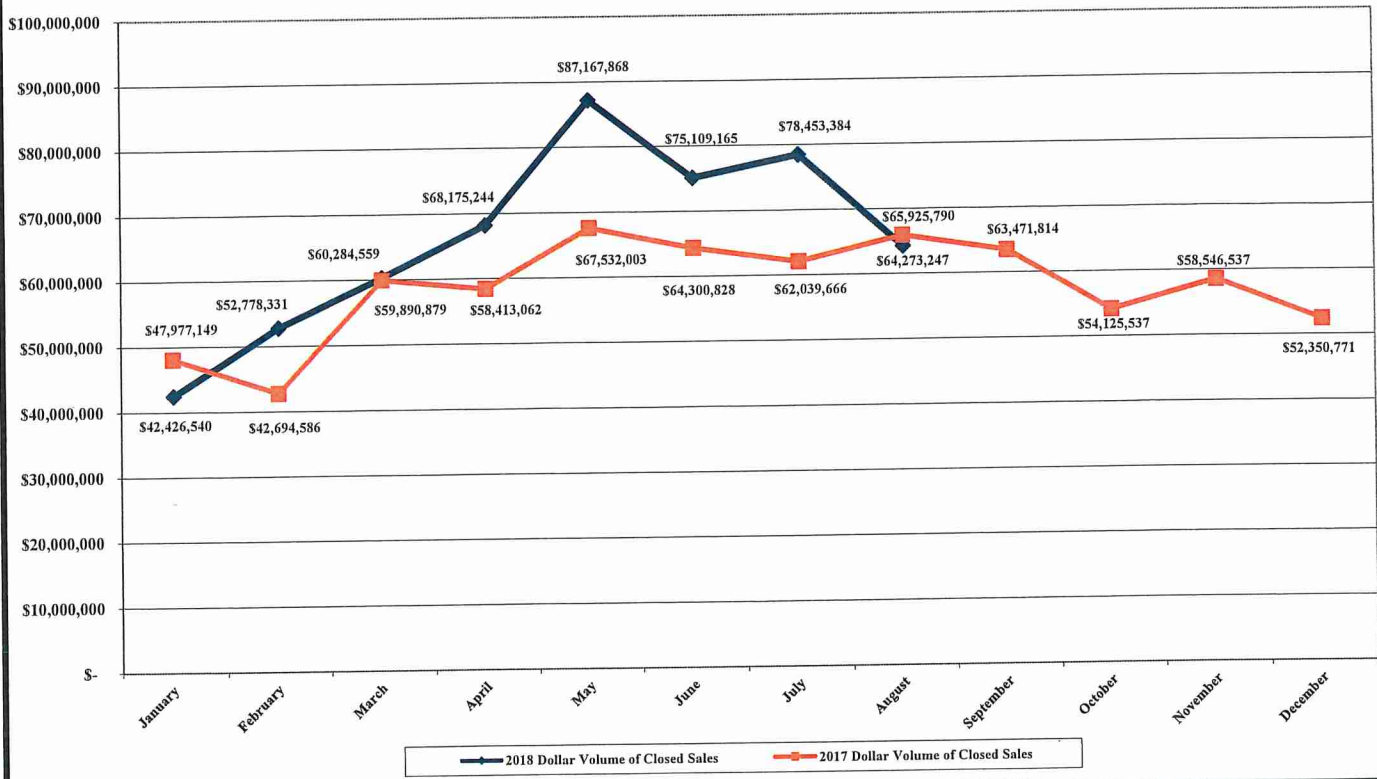
Average Sale Price, January - August 2018: \$192,069
Average Sale Price, January – August 2017: \$186,762
(% change in Average Sale Price: +02.84%)

Median Sold Price, January - August 2018: \$175,000
Median Sold Price, January - August 2017: \$173,900
(% change in Median Sold Price: +00.63%)

% of List Price to Sale Price, January - August 2018: 96.82%
% of List Price to Sale Price, January - August 2017: 96.93%

Current \$ vol. compared to past years:	2011	2012	2013	2014	2015	2016
(2018 \$ vol. outside Lafayette Parish as compared to past years.)	\$91,835,949	\$102,357,141	\$121,690,172	\$150,853,559	\$145,117,265	\$148,252,186
	+83.74%	+64.85%	+38.66%	+11.85%	+16.28%	+13.82%

Dollar Volume of Closed Residential Sales
Lafayette Parish Only
 January - August 2018 vs. 2017



LAFAYETTE PARISH
 (Excludes "GEO" areas outside of Lafayette Parish)

New Const.

Re-sales

8/18: \$18,647,601
 8/17: \$21,918,696
 -14.92%

\$45,625,646
 \$44,007,094
 +03.68%

Dollar Volume of Closed Residential Sales, August 2018: \$ 64,273,247
 Dollar Volume of Closed Residential Sales, August 2017: \$ 65,925,790
 (% change for August: -02.51%)

(% change from July 2018: -18.07%)

New Const.

Re-sales

'18: \$147,412,511
 '17: \$140,992,999
 +04.55%

\$381,255,827
 \$327,780,964
 +16.31%

Cumulative total January – August 2018: \$528,668,338
 Cumulative total January – August 2017: \$468,773,963
 (% cumulative change: +12.78%)

'18: \$264,654
 '17: \$261,098
 +01.36%

\$211,573
 \$200,110
 +05.73%

Average Sale Price, January - August 2018: \$224,106
 Average Sale Price, January - August 2017: \$215,231
 (% change in Average Sale Price: +04.12%)

'18: \$226,250
 '17: \$224,450
 +00.80%

\$179,850
 \$175,500
 +02.48%

Median Sold Price, January – August 2018: \$194,000
 Median Sold Price, January – August 2017: \$191,950
 (% change in Median Sold Price: +01.07%)

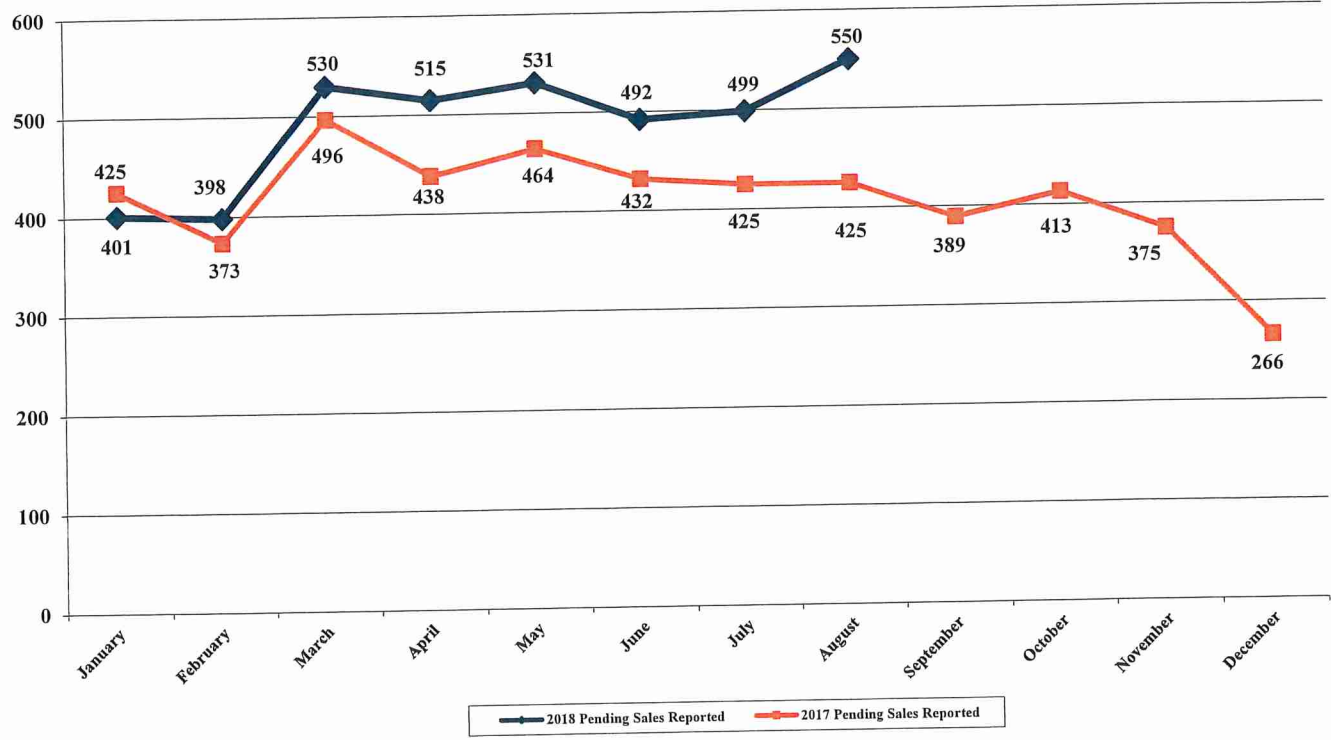
'18: 99.50%
 '17: 99.40%

96.54%
 96.76%

% of List Price to Sale Price, January - August 2018: 97.35%
 % of List Price to Sale Price, January - August 2017: 97.54%

Current Sales Compared to Past Years:	2011	2012	2013	2014	2015	2016
(2018 Lafayette Parish dollar volume as compared to prior years)	\$290,562,933	\$355,209,561	\$476,867,705	\$477,701,951	\$529,858,116	\$464,704,700
	+81.95%	+48.83%	+10.86%	+10.67%	-00.22%	+13.76%

Pending Residential Sales Reported to MLS
All "GEO" Areas/Parishes
January - August 2018 vs. 2017



ALL "GEO" AREAS/PARISHES
(Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

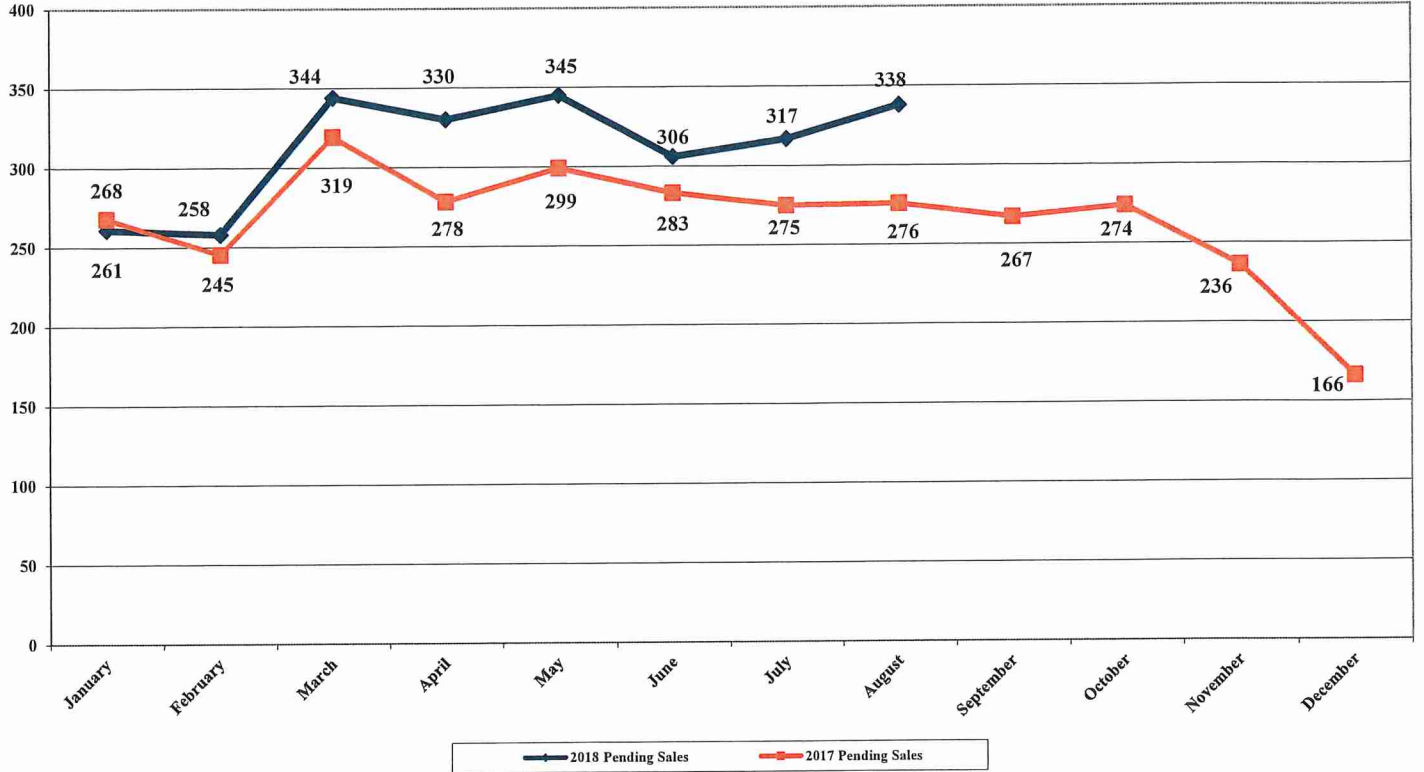
Aug. '18: 212
Aug. '17: 149
(% chg: +42.28%)

Number of Pending Home Sales Reported to MLS, August 2018: 550
Number of Pending Home Sales Reported to MLS, August 2017: 425
(% change for August: +29.41%)
(% change from July 2018: +10.22%)

'18: 1,417
'17: 1,235
(% chg: +14.74%)

Cumulative total, January – August 2018: 3,916
Cumulative total, January – August 2017: 3,478
(% cumulative change: +12.59%)

Pending Residential Sales Reported to MLS
Lafayette Parish Only
January - August 2018 vs. 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

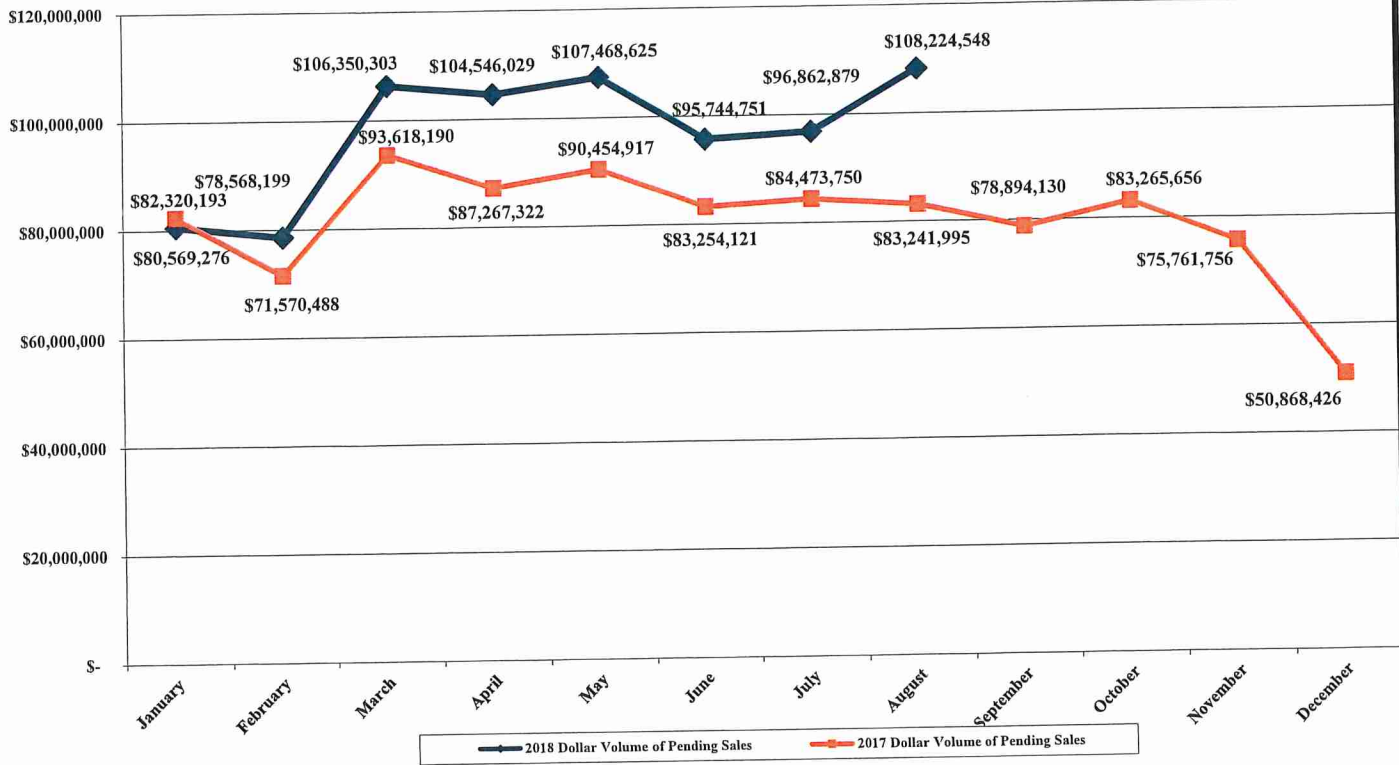
	<u>New Const.</u>	<u>Re-sales</u>
08/18:	81	257
08/17:	59	217
	+37.29%	+18.43%

Number of Pending Home Sales Reported to MLS, August 2018: 338
Number of Pending Home Sales Reported to MLS, August 2017: 276
(% change for August: +22.46%)
(% change from July 2018: +06.62%)

	<u>New Const.</u>	<u>Re-sales</u>
'18:	567	1,932
'17:	549	1,694
	+03.28%	+14.05%

Cumulative total, January – August 2018: 2,499
Cumulative total, January – August 2017: 2,243
(% cumulative change: +11.41%)

Dollar Volume of Pending Residential Sales Reported to MLS
 All "GEO" Areas/Parishes
 January - August 2018 vs 2017

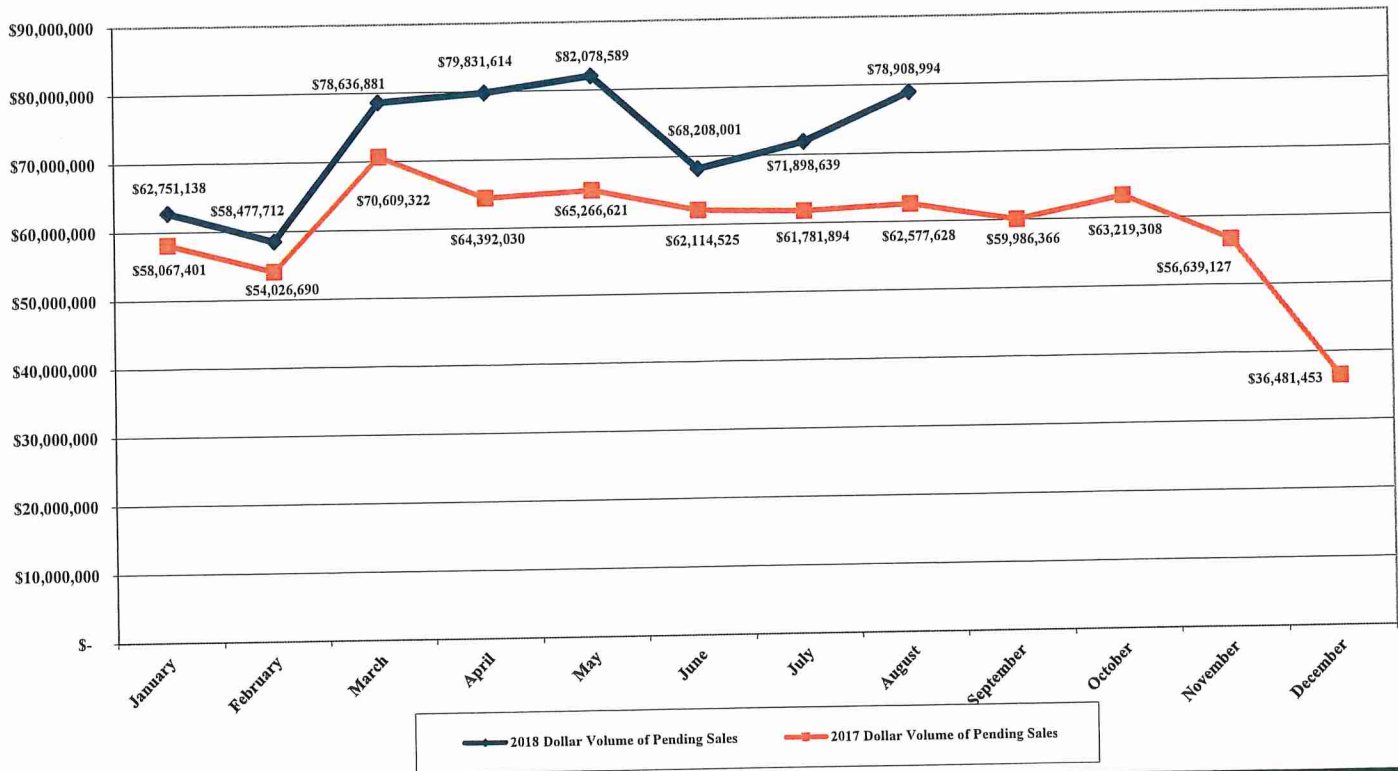


ALL "GEO" AREAS/PARISHES
 (Includes "GEO" areas outside of Lafayette Parish)

Dollar Volume of Pending Home Sales, August 2018: \$108,224,548
Dollar Volume of Pending Home Sales, August 2017: \$ 83,241,995
 (% change for August: +30.01%)
 (% change from July 2018: +11.73%)

Cumulative total, January – August 2018: \$778,334,610
Cumulative total, January – August 2017: \$676,200,976
 (% cumulative change: +15.10%)

Dollar Volume of Pending Residential Sales
Lafayette Parish Only
January - August 2018 vs 2017



LAFAYETTE PARISH
(Excludes "GEO" areas outside of Lafayette Parish)

Dollar Volume of Pending Home Sales, August 2018: \$78,908,994

Dollar Volume of Pending Home Sales, August 2017: \$62,577,628

(% change for August: +26.10%)

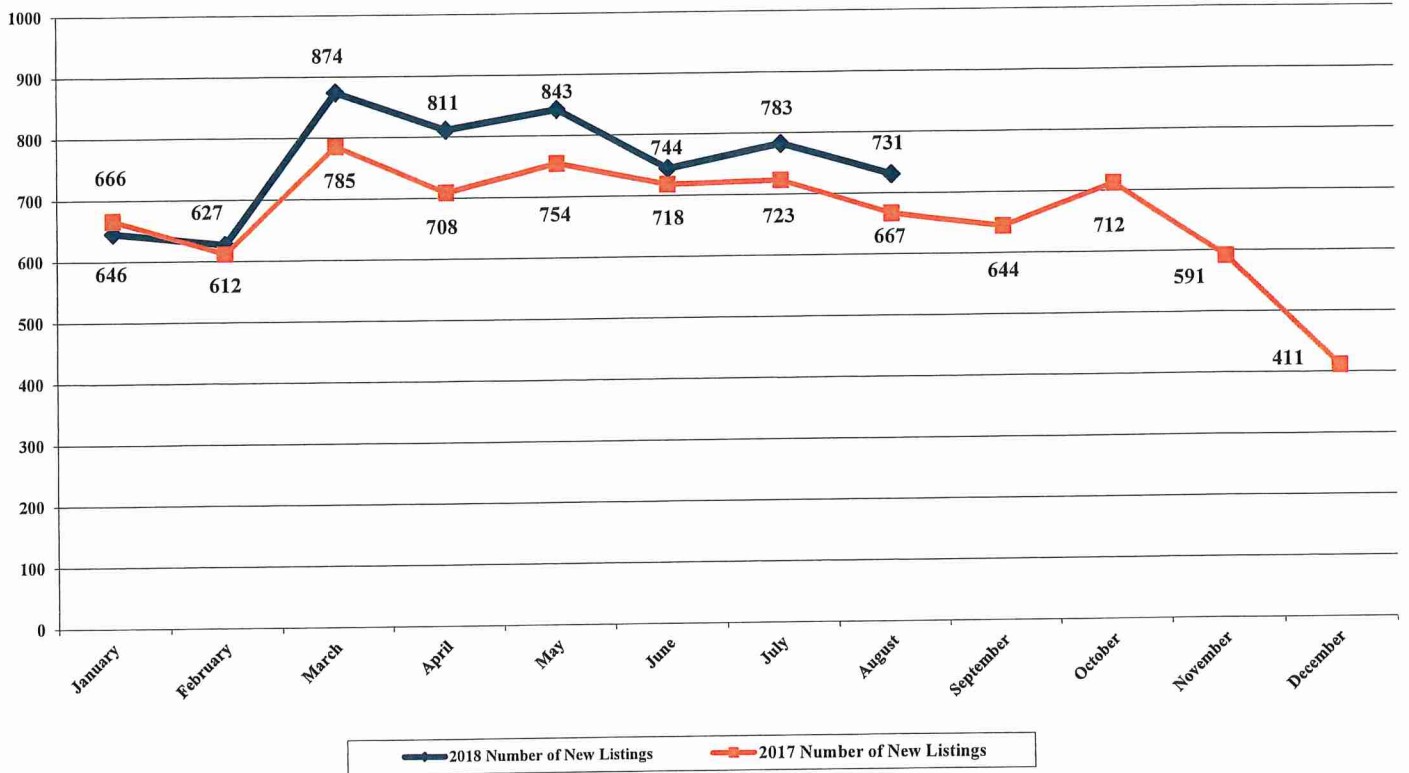
(% change from July 2018: +09.75%)

Cumulative total, January – August 2018: \$580,791,568

Cumulative total, January – August 2017: \$498,836,111

(% cumulative change: +16.43%)

Number of New Residential Listings Reported to MLS
 All "GEO" Areas/Parishes
 January - August 2018 vs. 2017



ALL "GEO" AREAS/PARISHES
 (Includes "GEO" areas outside of Lafayette Parish)

Outside Lafayette Parish

Aug. '18: 280
 Aug. '17: 259
 (% chg: +08.11%)

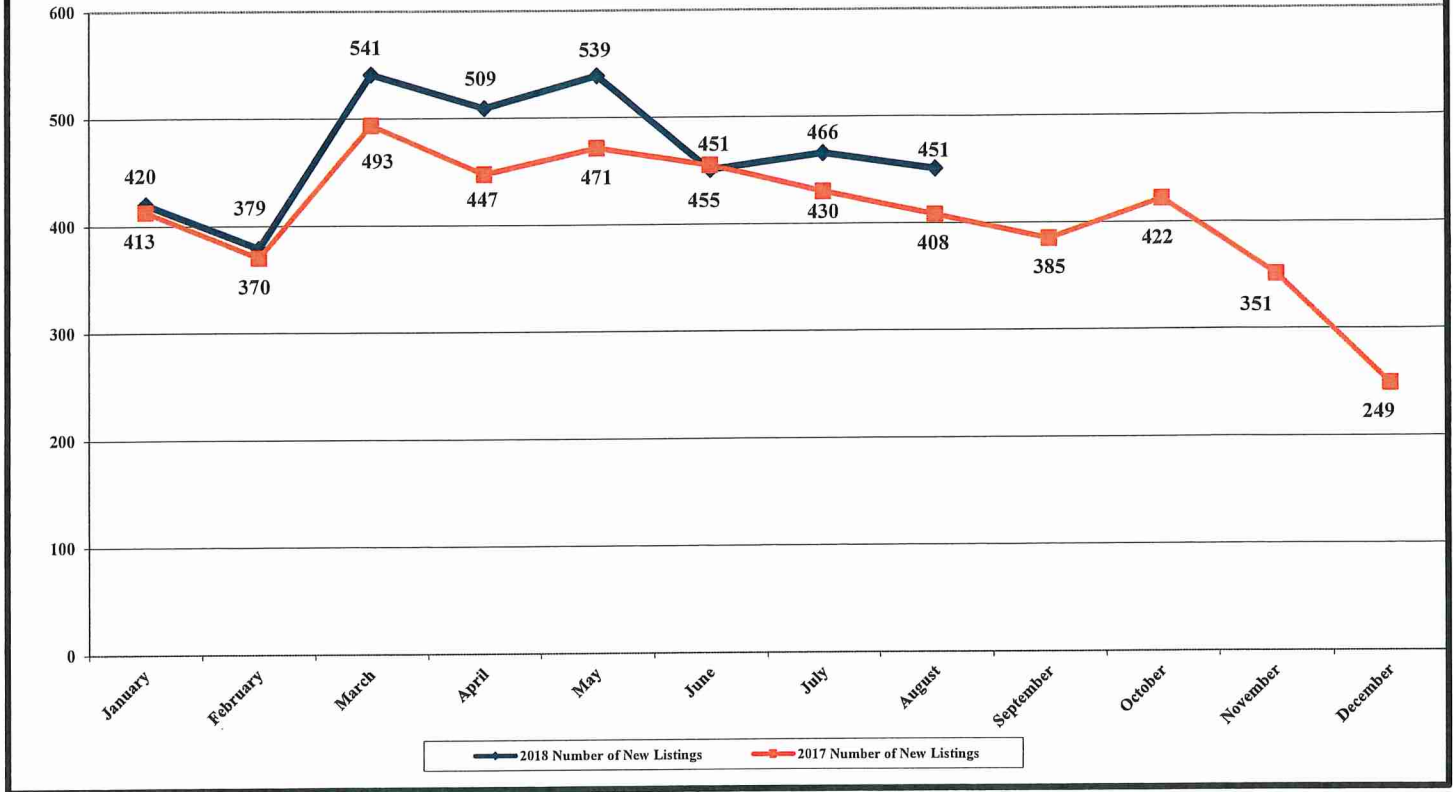
Number of New Residential Listings Reported to MLS, August 2018: 731
 Number of New Residential Listings Reported to MLS, August 2017: 667
 (% change for August: +09.60%)

(% change from July 2018: -06.64%)

'18: 2,303
 '17: 2,146
 (% chg: +07.32%)

Cumulative total, January – August 2018: 6,059
 Cumulative total, January – August 2017: 5,633
 (% cumulative change: +07.56%)

Number of New Residential Listings Reported to MLS
Lafayette Parish Only
 January - August 2018 vs. 2017



LAFAYETTE PARISH
 (Excludes "GEO" areas outside of Lafayette Parish)

	<u>New Const.</u>	<u>Re-sales</u>
Aug. '18:	88	363
Aug. '17:	95	313
	-07.37%	+15.97%

Number of New Residential Listings Reported to MLS, August 2018: 451
Number of New Residential Listings Reported to MLS, August 2017: 408
 (% change for August: +10.54%)
 (% change from July 2018: -03.22%)

	<u>New Const.</u>	<u>Re-sales</u>
'18:	718	3,038
'17:	750	2,737
	-04.27%	+11.00%

Cumulative total, January – August 2018: 3,756
Cumulative total, January – August 2017: 3,487
 (% cumulative change: +07.71%)

<u>Comparison to Past Years:</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
#New Listings Taken	2,370	2,742	2,913	3,019	3,221	3,326	3,487	3,756
# Sold	1,467	1,755	2,236	2,167	2,310	2,114	2,178	2,359
Ratio – New Listings/Sold	1.62:1	1.56:1	1.30:1	1.39:1	1.39:1	1.57:1	1.60:1	1.59:1
2018 % +/- over	+58.48%	+36.98%	+28.94%	+24.41%	+16.61%	+12.93%	+07.71%	

Residential Price Range and Number of Months Supply Analysis

January – August 2018



A **LATTER & BLUM** COMPANY



Tell us what **YOU** want.

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Sold Residential Properties Reported to M.L.S.
ALL "GEO" AREAS/PARISHES
January - August, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	77	27	2.8
\$20,000 - \$29,999	76	43	4.5
\$30,000 - \$39,999	76	37	3.9
\$40,000 - \$49,999	106	64	4.8
\$50,000 - \$59,999	73	67	7.3
\$60,000 - \$69,999	91	76	6.7
\$70,000 - \$79,999	105	68	5.2
\$80,000 - \$89,999	90	81	7.2
\$90,000 - \$99,999	91	89	7.8
\$100,000 - \$109,999	83	42	4.1
\$110,000 - \$119,999	102	64	5.0
\$120,000 - \$129,999	117	83	5.7
\$130,000 - \$139,999	148	109	5.9
\$140,000 - \$149,999	156	106	5.4
\$150,000 - \$159,999	146	114	6.3
\$160,000 - \$169,999	181	137	6.1
\$170,000 - \$179,999	217	128	4.7
\$180,000 - \$189,999	185	133	5.8
\$190,000 - \$199,999	140	139	7.9
\$200,000 - \$219,999	243	182	6.0
\$220,000 - \$239,999	210	173	6.6
\$240,000 - \$259,999	188	143	6.1
\$260,000 - \$279,999	159	152	7.7
\$280,000 - \$299,999	124	122	7.9
\$300,000 - \$349,999	144	151	8.4
\$350,000 - \$399,999	89	139	12.5
\$400,000 - \$449,999	65	89	11.0
\$450,000 - \$499,999	47	83	14.1
\$500,000 - \$549,999	21	44	16.8
\$550,000 - \$599,999	27	44	13.0
\$600,000 - \$699,999	23	51	17.7
\$700,000 - \$799,999	08	31	31.0
\$800,000 - \$899,999	11	21	15.3
\$900,000 - \$999,999	05	17	27.2
\$1,000,000 and over	07	34	38.9
TOTALS:	3,631	3,084	6.8
Last Year:	3,385 (+07.27%)	2,767 (+11.46%)	6.5

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued August 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of August 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – ALL PROPERTIES
January – August, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>			
\$19,999 OR UNDER	23.9% of all sales reported are in this price range.	14		02	15.8% of all active listings reported are in this price range.	1.1			
\$20,000 - \$29,999		14	564 Sold	03		1.7			
\$30,000 - \$39,999		16	274 Active Listings	03		1.5			
\$40,000 - \$49,999		27	3.9 mo. supply	12		3.6			
\$50,000 - \$59,999		15		11		5.9			
\$60,000 - \$69,999		<u>'18</u> 564	<u>'17</u> 566	31		23	<u>'18</u> 274	<u>'17</u> 208	5.9
\$70,000 - \$79,999			41	Last month: 3.7 mo.		22			4.3
\$80,000 - \$89,999			34	Last year: 2.9 mo.		26	+31.73%		6.1
\$90,000 - \$99,999		-00.35%	40			22			4.4
\$100,000 - \$109,999			48			13			2.2
\$110,000 - \$119,999			43			29			5.4
\$120,000 - \$129,999			64			26			3.3
\$130,000 - \$139,999			78			35			3.6
\$140,000 - \$149,999			99			47			3.8
\$150,000 - \$159,999	60.1% of all sales are in this price range.	102	1,417 Sold	54	54.7% of all active listings reported are in this price range.	4.2			
\$160,000 - \$169,999		134	950 Active Listings	77		4.6			
\$170,000 - \$179,999		180	5.4 mo. supply	84		3.7			
\$180,000 - \$189,999		157		98		5.0			
\$190,000 - \$199,999		111		95		6.8			
\$200,000 - \$219,999		<u>'18</u> 1,417	<u>'17</u> 1,292	195		136	<u>'18</u> 950	<u>'17</u> 904	5.6
\$220,000 - \$239,999			171	Last month: 5.4 mo.		128			6.0
\$240,000 - \$259,999		+09.67%	139	Last year: 5.6 mo.		103			5.9
\$260,000 - \$279,999			132			103	+05.09%		6.2
\$280,000 - \$299,999			96			72			5.3
\$300,000 - \$349,999		16.0% of all sales are in this price range.	112			106	29.5% of all active listings reported are in this price range.	7.6	
\$350,000 - \$399,999			72	378 Sold		91		10.1	
\$400,000 - \$449,999			59	513 Active Listings		69		9.4	
\$450,000 - \$499,999			41	10.9 mo. supply		62		12.1	
\$500,000 - \$549,999	16			32	16.0				
\$550,000 - \$599,999	<u>'18</u> 378		<u>'17</u> 320	26	34	<u>'18</u> 513		<u>'17</u> 457	10.5
\$600,000 - \$699,999			22	Last month: 10.8 mo.	41				14.9
\$700,000 - \$799,999	+18.13%		08	Last year: 11.4 mo.	23				23.0
\$800,000 - \$899,999			10		17	+12.77%			13.6
\$900,000 - \$999,999			05		16				25.6
\$1,000,000 and over			07		22				25.1
TOTALS:			2,359		1,737			5.9	
Last Year:			2,178 (+08.31%)		1,569 (+10.71%)			5.8	

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued August 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of August 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
LAFAYETTE PARISH ONLY – RESALES ONLY
January - August, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	14	02	1.1
\$20,000 - \$29,999	14	03	1.7
\$30,000 - \$39,999	16	03	1.5
\$40,000 - \$49,999	27	12	3.6
\$50,000 - \$59,999	15	11	5.9
\$60,000 - \$69,999	31	23	5.9
\$70,000 - \$79,999	41	22	4.3
\$80,000 - \$89,999	34	26	6.1
\$90,000 - \$99,999	40	22	4.4
\$100,000 - \$109,999	48	13	2.2
\$110,000 - \$119,999	43	29	5.4
\$120,000 - \$129,999	64	26	3.3
\$130,000 - \$139,999	77	35	3.6
\$140,000 - \$149,999	97	45	3.7
\$150,000 - \$159,999	98	45	3.7
\$160,000 - \$169,999	120	58	3.9
\$170,000 - \$179,999	129	59	3.7
\$180,000 - \$189,999	99	70	5.7
\$190,000 - \$199,999	68	73	8.6
\$200,000 - \$219,999	111	86	6.2
\$220,000 - \$239,999	125	88	5.6
\$240,000 - \$259,999	95	75	6.3
\$260,000 - \$279,999	63	70	8.9
\$280,000 - \$299,999	57	43	6.0
\$300,000 - \$349,999	85	81	7.6
\$350,000 - \$399,999	56	69	9.9
\$400,000 - \$449,999	39	52	10.7
\$450,000 - \$499,999	30	46	12.3
\$500,000 - \$549,999	11	26	18.9
\$550,000 - \$599,999	16	22	11.0
\$600,000 - \$699,999	14	38	21.7
\$700,000 - \$799,999	07	15	17.1
\$800,000 - \$899,999	08	12	12.0
\$900,000 - \$999,999	04	13	26.0
\$1,000,000 and over	06	20	26.7
TOTALS:	1,802	1,333	5.9
Last Year:	1,638 (+10.01%)	1,164 (+14.52%)	5.7

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued August 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of August 31, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S. LAFAYETTE PARISH ONLY - New Construction January - August, 2018

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		-0-		-0-		----
\$20,000 - \$29,999	00.5% of all sales reported are in this price range.	-0-	03 Sold	-0-	0.5% of all active listings reported are in this price range.	----
\$30,000 - \$39,999		-0-	02 Active Listing	-0-		----
\$40,000 - \$49,999		-0-		-0-		----
\$50,000 - \$59,999		-0-	5.3 mo. supply	-0-		----
\$60,000 - \$69,999		-0-		-0-		----
\$70,000 - \$79,999		-0-	Last month: 7.0 mo.	-0-		----
\$80,000 - \$89,999	'18	'17		-0-	'18	'17
\$90,000 - \$99,999	03	04	Last year: 10.0 mo.	-0-	02	05
\$100,000 - \$109,999	-25.00%	-0-		-0-	-60.00%	----
\$110,000 - \$119,999		-0-		-0-		----
\$120,000 - \$129,999		-0-		-0-		----
\$130,000 - \$139,999		01		-0-		----
\$140,000 - \$149,999		02		02		8.0
\$150,000 - \$159,999	81.2% of all sales reported are in this price range.	04	452 Sold	09	70.1% of all active listings reported are in this price range.	18.0
\$160,000 - \$169,999		14	283 Active Listings	19		10.9
\$170,000 - \$179,999		51		25		3.9
\$180,000 - \$189,999		58	5.0 mo. supply	28		3.9
\$190,000 - \$199,999		43		22		4.1
\$200,000 - \$219,999	'18	'17	Last month: 4.9 mo.	50	'18	'17
\$220,000 - \$239,999	452	431		40	283	297
\$240,000 - \$259,999	+04.87%	44	Last year: 5.5 mo.	28	-04.71%	7.0
\$260,000 - \$279,999		69		33		5.1
\$280,000 - \$299,999		39		29		3.8
\$300,000 - \$349,999		27		25		5.9
\$350,000 - \$399,999	18.3% of all sales reported are in this price range.	16	102 Sold	22	29.4% of all active listings reported are in this price range.	7.4
\$400,000 - \$449,999		20	119 Active Listings	17		11.0
\$450,000 - \$499,999		11	9.3 mo. supply	16		6.8
\$500,000 - \$549,999		05		06		11.6
\$550,000 - \$599,999	'18	'17	Last month: 9.3 mo.	12	'18	'17
\$600,000 - \$699,999	102	105		03	119	103
\$700,000 - \$799,999	-02.86%	01	Last year: 7.9 mo.	08	+15.53%	9.6
\$800,000 - \$899,999		02		05		9.6
\$900,000 - \$999,999		01		03		3.0
\$1,000,000 and over		01		02		64.0
						20.0
						24.0
						16.0
TOTALS:		557		404		5.8
Last Year:		540 (+03.15%)		405 (-00.25%)		6.0

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued August 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of August 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ST. LANDRY PARISH
January - August, 2018**

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		14		08		4.6
\$20,000 - \$29,999	68.1% of all sales reported are in this price range.	20	199 Sold	11	56.4% of all active listings reported are in this price range.	4.4
\$30,000 - \$39,999		14	199 Active Listings	10		5.7
\$40,000 - \$49,999		19	8.0 mo. supply	13		5.5
\$50,000 - \$59,999		13		15		9.2
\$60,000 - \$69,999		16	Last month: 8.4 mo.	18		9.0
\$70,000 - \$79,999		11		13	^{'18} / ₁₉₉ ^{'17} / ₁₈₁	9.5
\$80,000 - \$89,999		17	Last Year: 7.5 mo.	17		8.0
\$90,000 - \$99,999		12		22	+09.94%	14.7
\$100,000 - \$109,999	+03.65%	12		08		5.3
\$110,000 - \$119,999		13		11		6.8
\$120,000 - \$129,999		11		08		5.8
\$130,000 - \$139,999		12		26		17.3
\$140,000 - \$149,999		15		19		10.1
\$150,000 - \$159,999	26.4% of all sales reported are in this price range.	12	77 Sold	12	30.9% of all active listings reported are in this price range.	8.0
\$160,000 - \$169,999		12	109 Active Listings	15		10.0
\$170,000 - \$179,999		06	11.3 mo. supply	09		12.0
\$180,000 - \$189,999		05		10		16.0
\$190,000 - \$199,999		08		13		13.0
\$200,000 - \$219,999		07	Last Month: 10.2 mo.	06	^{'18} / ₁₀₉ ^{'17} / ₈₆	6.9
\$220,000 - \$239,999		08		10		10.0
\$240,000 - \$259,999	N/C	09	Last Year: 8.9 mo.	08		7.1
\$260,000 - \$279,999		05		14	+26.74%	22.4
\$280,000 - \$299,999		05		12		19.2
\$300,000 - \$349,999	5.5% of all sales reported are in this price range.	09	16 Sold	06	12.7% of all active listings reported are in this price range.	5.3
\$350,000 - \$399,999		01	45 Active Listings	10		80.0
\$400,000 - \$449,999		02	22.5 mo. supply	07		28.0
\$450,000 - \$499,999		01		05		40.0
\$500,000 - \$549,999		03		06		16.0
\$550,000 - \$599,999		-0-	Last Month: 24.8 mo.	02	^{'18} / ₁₆ ^{'17} / ₁₆	----
\$600,000 - \$699,999		-0-		01	^{'18} / ₄₅ ^{'17} / ₅₁	----
\$700,000 - \$799,999	N/C	-0-	Last Year: 25.5 mo.	01		----
\$800,000 - \$899,999		-0-		03	-11.76%	----
\$900,000 - \$999,999		-0-		-0-		----
\$1,000,000 and over		-0-		04		----
TOTALS:		292		353		9.7
Last Year:		285 (+02.46%)		318 (+11.01%)		8.9

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued August 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of August 31, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
ST. LANDRY PARISH - New Construction
January - August, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	-0-	01	----
\$120,000 - \$129,999	-0-	01	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	01	-0-	----
\$150,000 - \$159,999	-0-	02	----
\$160,000 - \$169,999	01	05	40.0
\$170,000 - \$179,999	01	01	8.0
\$180,000 - \$189,999	-0-	-0-	----
\$190,000 - \$199,999	01	01	8.0
\$200,000 - \$219,999	-0-	02	----
\$220,000 - \$239,999	02	-0-	----
\$240,000 - \$259,999	01	02	16.0
\$260,000 - \$279,999	-0-	03	----
\$280,000 - \$299,999	-0-	01	----
\$300,000 - \$349,999	-0-	-0-	----
\$350,000 - \$399,999	-0-	-0-	----
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	07	19	21.7
Last Year:	08 (-12.50%)	08 (+137.50%)	8.0

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued August 31, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of August 31, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S. IBERIA PARISH ONLY January - August, 2018

<u>Price Range</u>		<u>Number Reported Sold</u>		<u>Current # of Active Listings</u>		<u># of Months Supply</u>
\$19,999 OR UNDER		12		07		4.7
\$20,000 - \$29,999	61.7% of all sales reported are in this price range.	09	161 Sold	09	54.0% of all active listings reported are in this price range.	8.0
\$30,000 - \$39,999		09	152 Active Listings	12		10.7
\$40,000 - \$49,999		12	7.6 mo. supply	11		7.3
\$50,000 - \$59,999		06		15		20.0
\$60,000 - \$69,999		08	Last Month: 7.2 mo.	13		13.0
\$70,000 - \$79,999	<u>'18</u> 161	<u>'17</u> 167		08	<u>'18</u> 152	<u>'17</u> 111
\$80,000 - \$89,999		12	Last Year: 5.3 mo.	10		6.7
\$90,000 - \$99,999	-03.59%	14		14	+36.94%	8.0
\$100,000 - \$109,999		08		08		8.0
\$110,000 - \$119,999		14		08		4.6
\$120,000 - \$129,999		12		17		11.3
\$130,000 - \$139,999		18		11		4.9
\$140,000 - \$149,999		09		09		8.0
\$150,000 - \$159,999	32.6% of all sales reported are in this price range.	09	85 Sold	12	31.0% of all active listings reported are in this price range.	10.7
\$160,000 - \$169,999		12	87 Active Listings	12		8.0
\$170,000 - \$179,999		07	8.2 mo. supply	09		10.3
\$180,000 - \$189,999		11		08		5.8
\$190,000 - \$199,999	<u>'18</u> 85	<u>'17</u> 80		06		9.6
\$200,000 - \$219,999		07	Last Month: 9.5 mo.	09	<u>'18</u> 87	<u>'17</u> 79
\$220,000 - \$239,999	+06.25%	09	Last Year: 7.9 mo.	09		8.0
\$240,000 - \$259,999		08		05	+10.13%	5.0
\$260,000 - \$279,999		10		08		6.4
\$280,000 - \$299,999		07		09		10.3
\$300,000 - \$349,999	5.7% of all sales reported are in this price range.	04		11	15.0% of all active listings reported are in this price range.	22.0
\$350,000 - \$399,999		08	15 Sold	12		12.0
\$400,000 - \$449,999		01	42 Active Listings	03		24.0
\$450,000 - \$499,999		-0-	22.4 mo. supply	04		----
\$500,000 - \$549,999		01		02		16.0
\$550,000 - \$599,999	<u>'18</u> 15	<u>'17</u> 19		03	<u>'18</u> 42	<u>'17</u> 30
\$600,000 - \$699,999		-0-	Last Month: 21.0 mo.	03		----
\$700,000 - \$799,999	-21.05%	-0-	Last Year: 12.6 mo.	02	+40.00%	----
\$800,000 - \$899,999		-0-		-0-		----
\$900,000 - \$999,999		-0-		-0-		----
\$1,000,000 and over		-0-		02		----
TOTALS:		261		281		8.6
Last Year:		266 (-01.88%)		220 (+27.73%)		6.6

SOURCE:

REALTOR® Association of Acadiana Multiple Listing Service compilation issued August 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of August 31, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.

IBERIA PARISH – RESALES

January - August, 2018

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	12	07	4.7
\$20,000 - \$29,999	09	160 Sold	8.0
\$30,000 - \$39,999	09	151 Active Listings	10.7
\$40,000 - \$49,999	12		7.3
\$50,000 - \$59,999	06	7.6 mo. supply	20.0
\$60,000 - \$69,999	08	Last Month: 7.2 mo.	13.0
\$70,000 - \$79,999	18		3.6
\$80,000 - \$89,999	12	Last Year: 5.4 mo.	6.7
\$90,000 - \$99,999	14		8.0
\$100,000 - \$109,999	08		8.0
\$110,000 - \$119,999	13		4.3
\$120,000 - \$129,999	12		11.3
\$130,000 - \$139,999	18		4.9
\$140,000 - \$149,999	09		8.0
\$150,000 - \$159,999	08		12.0
\$160,000 - \$169,999	12	81 Sold	8.0
\$170,000 - \$179,999	07	78 Active Listings	8.0
\$180,000 - \$189,999	11		5.1
\$190,000 - \$199,999	05	7.7 mo. supply	9.6
\$200,000 - \$219,999	06	Last Month: 9.2 mo.	12.0
\$220,000 - \$239,999	09		8.0
\$240,000 - \$259,999	07	Last Year: 8.3 mo.	5.7
\$260,000 - \$279,999	09		3.6
\$280,000 - \$299,999	07		8.0
\$300,000 - \$349,999	04		20.0
\$350,000 - \$399,999	07		10.3
\$400,000 - \$449,999	01	14 Sold	24.0
\$450,000 - \$499,999	-0-	38 Active Listings	----
\$500,000 - \$549,999	01	21.7 mo. supply	16.0
\$550,000 - \$599,999	01		24.0
\$600,000 - \$699,999	-0-	Last Month: 20.4 mo.	----
\$700,000 - \$799,999	-0-		02
\$800,000 - \$899,999	-0-	Last Year: 11.0 mo.	----
\$900,000 - \$999,999	-0-		02
\$1,000,000 and over	-0-		----
TOTALS:	255	267	8.4
Last Year:	256 (-00.39%)	212 (+25.94%)	6.6

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued August 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of August 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
IBERIA PARISH - NEW CONSTRUCTION
January - August, 2018**

<u>Price Range</u>	<u>Number Reported Sold</u>	<u>Current # of Active Listings</u>	<u># of Months Supply</u>
\$19,999 OR UNDER	-0-	-0-	----
\$20,000 - \$29,999	-0-	-0-	----
\$30,000 - \$39,999	-0-	-0-	----
\$40,000 - \$49,999	-0-	-0-	----
\$50,000 - \$59,999	-0-	-0-	----
\$60,000 - \$69,999	-0-	-0-	----
\$70,000 - \$79,999	-0-	-0-	----
\$80,000 - \$89,999	-0-	-0-	----
\$90,000 - \$99,999	-0-	-0-	----
\$100,000 - \$109,999	-0-	-0-	----
\$110,000 - \$119,999	01	01	8.0
\$120,000 - \$129,999	-0-	-0-	----
\$130,000 - \$139,999	-0-	-0-	----
\$140,000 - \$149,999	-0-	-0-	----
\$150,000 - \$159,999	01	-0-	----
\$160,000 - \$169,999	-0-	-0-	----
\$170,000 - \$179,999	-0-	02	----
\$180,000 - \$189,999	-0-	01	----
\$190,000 - \$199,999	-0-	-0-	----
\$200,000 - \$219,999	01	-0-	----
\$220,000 - \$239,999	-0-	-0-	----
\$240,000 - \$259,999	01	-0-	----
\$260,000 - \$279,999	01	04	32.0
\$280,000 - \$299,999	-0-	02	----
\$300,000 - \$349,999	-0-	01	----
\$350,000 - \$399,999	01	03	24.0
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	-0-	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	-0-	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	-0-	----
TOTALS:	06	14	18.7
Last Year:	10 (-40.00%)	08 (+75.00%)	6.4

SOURCE: REALTOR® Association of Acadiana Multiple Listing Service compilation issued August 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of August 31, 2018. MLS data does not reflect all activity within the marketplace

Sold Residential Properties Reported to M.L.S.
ACADIA PARISH
January – August, 2018

Price Range	Number Reported Sold	Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	07	03	3.4
\$20,000 - \$29,999	08	06	6.0
\$30,000 - \$39,999	10	04	3.2
\$40,000 - \$49,999	12	06	4.0
\$50,000 - \$59,999	06	05	6.7
\$60,000 - \$69,999	06	04	5.3
\$70,000 - \$79,999	10	04	3.2
\$80,000 - \$89,999	06	15	20.0
\$90,000 - \$99,999	09	10	8.9
\$100,000 - \$109,999	03	02	5.3
\$110,000 - \$119,999	08	03	3.0
\$120,000 - \$129,999	07	07	8.0
\$130,000 - \$139,999	08	16	16.0
\$140,000 - \$149,999	10	10	8.0
\$150,000 - \$159,999	04	03	6.0
\$160,000 - \$169,999	05	06	9.6
\$170,000 - \$179,999	06	09	12.0
\$180,000 - \$189,999	-0-	03	----
\$190,000 - \$199,999	02	01	4.0
\$200,000 - \$219,999	03	06	16.0
\$220,000 - \$239,999	05	07	11.2
\$240,000 - \$259,999	05	08	12.8
\$260,000 - \$279,999	04	05	10.0
\$280,000 - \$299,999	02	05	20.0
\$300,000 - \$349,999	03	04	10.7
\$350,000 - \$399,999	03	06	16.0
\$400,000 - \$449,999	-0-	-0-	----
\$450,000 - \$499,999	-0-	01	----
\$500,000 - \$549,999	-0-	-0-	----
\$550,000 - \$599,999	-0-	01	----
\$600,000 - \$699,999	-0-	-0-	----
\$700,000 - \$799,999	-0-	-0-	----
\$800,000 - \$899,999	-0-	-0-	----
\$900,000 - \$999,999	-0-	-0-	----
\$1,000,000 and over	-0-	01	----
TOTALS:	152	162	8.5
Last Year:	148 (+02.70%)		

SOURCE: REALTOR Association of Acadiana Multiple Listing Service compilation issued August 31, 2018. Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of August 31, 2018. MLS data does not reflect all activity within the marketplace

**Sold Residential Properties Reported to M.L.S.
ST. MARTIN PARISH
January - August, 2018**

Price Range	Number Reported Sold		Current # of Active Listings	# of Months Supply
\$19,999 OR UNDER	07		01	1.1
\$20,000 - \$29,999	05		04	6.4
\$30,000 - \$39,999	05	125 Sold	02	3.2
\$40,000 - \$49,999	18	57 Active Listings	04	1.8
\$50,000 - \$59,999	14		07	4.0
\$60,000 - \$69,999	09	3.6 mo. Supply	03	2.7
\$70,000 - \$79,999	07		07	8.0
\$80,000 - \$89,999	07	Last Month: 4.4 mo.	03	3.4
\$90,000 - \$99,999	08		04	4.0
\$100,000 - \$109,999	05		02	3.2
\$110,000 - \$119,999	07		04	4.6
\$120,000 - \$129,999	09		08	7.1
\$130,000 - \$139,999	12		04	2.7
\$140,000 - \$149,999	12		04	2.7
\$150,000 - \$159,999	12		10	6.7
\$160,000 - \$169,999	07		07	8.0
\$170,000 - \$179,999	08	79 Sold	05	5.0
\$180,000 - \$189,999	02	93 Active Listings	10	40.0
\$190,000 - \$199,999	03		10	26.7
\$200,000 - \$219,999	14	9.4 mo. Supply	07	4.0
\$220,000 - \$239,999	07		13	14.9
\$240,000 - \$259,999	14	Last Month: 9.6 mo.	05	2.9
\$260,000 - \$279,999	03		15	40.0
\$280,000 - \$299,999	09		11	9.8
\$300,000 - \$349,999	02		11	44.0
\$350,000 - \$399,999	02		12	48.0
\$400,000 - \$449,999	-0-	07 Sold	05	----
\$450,000 - \$499,999	02	47 Active Listings	05	20.0
\$500,000 - \$549,999	01		-0-	----
\$550,000 - \$599,999	-0-	53.7 mo. supply	03	----
\$600,000 - \$699,999	-0-		05	----
\$700,000 - \$799,999	-0-	Last Month: 46.0 mo.	03	----
\$800,000 - \$899,999	-0-		01	----
\$900,000 - \$999,999	-0-		-0-	----
\$1,000,000 and over	-0-		02	----
TOTALS:	211		197	7.5
Last Year:	181 (+16.57%)			

SOURCE: REALTOR Association of Acadiana Multiple Listing Service compilation issued August 31, 2018 Includes sales and current listings of residential category including single-family residences and condominium units but excludes duplexes, triplexes and four-plexes. The current active listings are as of August 31, 2018. MLS data does not reflect all activity within the marketplace.

Residential Market Share

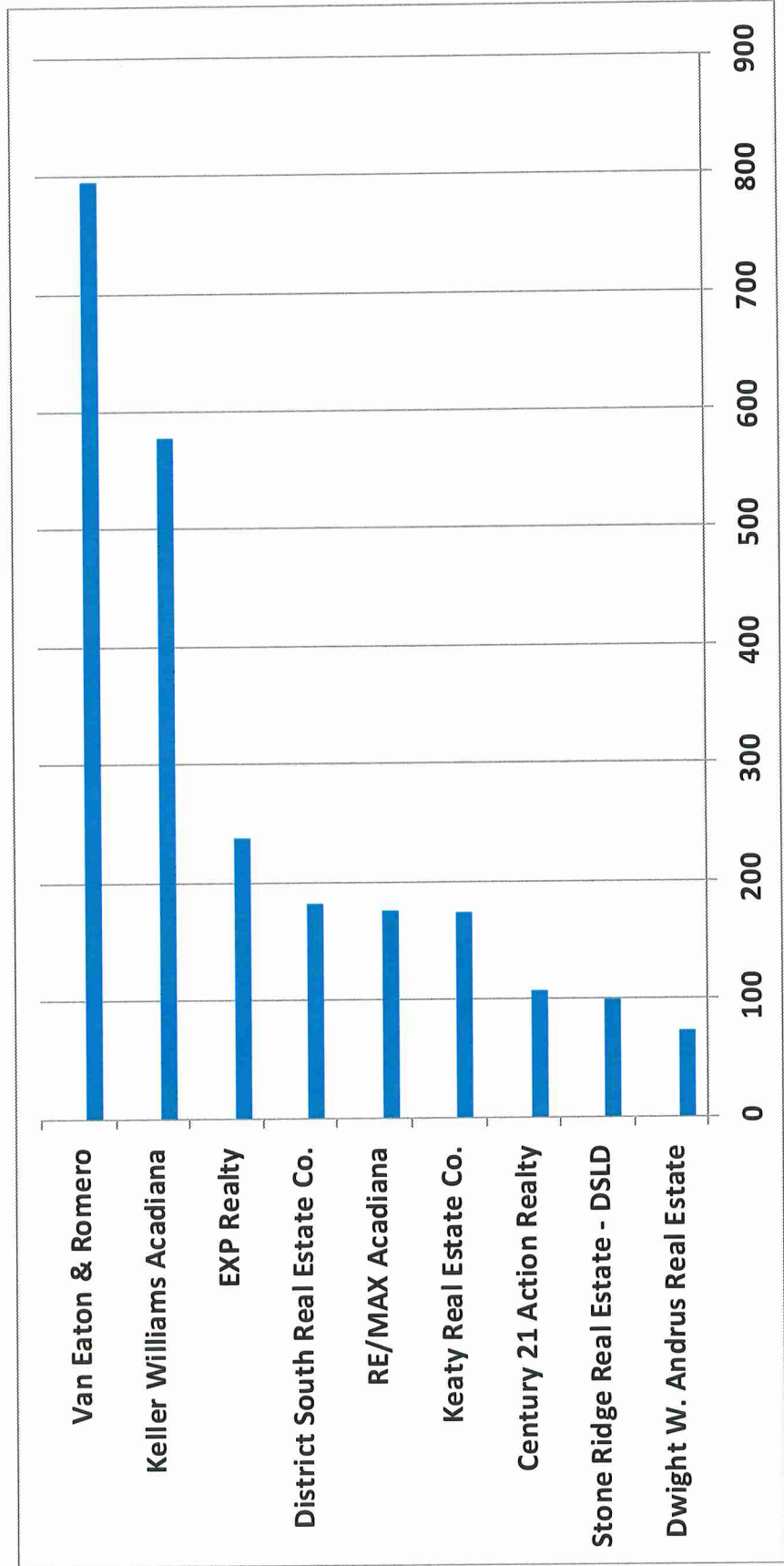
January – August 2018



Tell us what **YOU** want.



Closed Single Family Listing Sides All GEO Areas/Parishes January – August 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Saturday, September 8, 2018 2:55:24 PM

Date Range: 1/1/2018 to 8/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	794.0	186,170,183	234,471	21.87	26.69
2	Keller Williams Realty Acadiana (I000906)	577.5	97,875,228	169,481	15.90	14.03
3	EXP Realty, LLC (exprealty)	237.5	46,323,680	195,047	6.54	6.64
4	District South Real Estate Co. (I001224)	181.5	39,293,993	216,496	5.00	5.63
5	RE/MAX Acadiana (I000020)	176.0	35,013,319	198,939	4.85	5.02
6	Keaty Real Estate Company (I000932)	174.0	42,293,193	243,064	4.79	6.06
7	Century 21 Action Realty (I001065)	107.0	11,338,910	105,971	2.95	1.63
8	Stone Ridge Real Estate (I001089)	99.0	21,382,554	215,985	2.73	3.07
9	Dwight W. Andrus Real Est, LLC (I000004)	74.0	20,690,385	279,600	2.04	2.97
10	McGeeScott Realty (I001196)	73.0	12,640,190	173,153	2.01	1.81
11	Southern Lifestyle Realty, LLC (I001043)	72.0	22,605,341	313,963	1.98	3.24
12	Lamplighter Realty, LLC (I001186)	58.0	12,238,555	211,010	1.60	1.75
13	Cicero Realty LLC (I001234)	55.0	11,725,962	213,199	1.51	1.68
14	Brandon E. Breaux Real Estate (I000979)	55.0	4,176,040	75,928	1.51	0.60
15	HUNCO Real Estate (I001141)	43.0	8,527,632	198,317	1.18	1.22
16	Dream Home Realty, LLC (I001181)	41.0	5,950,138	145,125	1.13	0.85
17	Century 21 DCG/Aguillard-Eunice (I001063)	40.0	3,238,177	80,954	1.10	0.46
18	Caffery Real Estate, Inc. (I000915)	38.0	2,904,718	76,440	1.05	0.42
19	Reliance Real Estate Group (I001039)	33.0	9,085,780	275,327	0.91	1.30
20	Gateway Realty, Inc. (I000062)	29.0	2,464,383	84,979	0.80	0.35
21	Realty of Acadiana, LLC (I001193)	26.0	1,319,551	50,752	0.72	0.19
22	ReHive, LLC (I001228)	25.5	4,691,033	183,962	0.70	0.67
23	RE/MAX Rice Realty (I001103)	24.0	2,480,950	103,373	0.66	0.36
24	Non-Mbr Office/Seller (I90001)	23.0	4,907,900	213,387	0.63	0.70
25	Steve Stigall (I001133)	23.0	4,405,348	191,537	0.63	0.63
26	Trahan Real Estate Group (I001137)	22.0	4,323,400	196,518	0.61	0.62
27	Century 21 DCG/Aguillard-Opel (I000987)	22.0	2,307,450	104,884	0.61	0.33
28	Real Estate de Louisiane (I000040)	21.0	3,940,800	187,657	0.58	0.57
29	Engel & Voelkers Lafayette (I000944)	20.5	5,392,700	263,059	0.56	0.77
30	Choice Realty (I000991)	17.0	5,028,400	295,788	0.47	0.72
31	New Investors Inc (I000935)	16.0	1,098,800	68,675	0.44	0.16
32	Your Southern Real Estate Co. (I001135)	15.0	1,726,500	115,100	0.41	0.25
33	Rayne Realty Co, Inc (I000111)	14.5	1,861,500	128,379	0.40	0.27
34	Goldie Locks Realty LLC (I001197)	14.0	2,429,400	173,529	0.39	0.35
35	Parish Realty Acadiana (I001178)	14.0	1,847,300	131,950	0.39	0.26
36	Cindy Herring Real Estate (I001038)	13.0	1,890,500	145,423	0.36	0.27
37	Red Door Realty Acadiana (I001187)	13.0	1,785,800	137,369	0.36	0.26
38	Sunrise Realty (I001078)	13.0	1,337,600	102,892	0.36	0.19
39	Sam Robertson Real Estate Co (I000214)	13.0	1,312,700	100,977	0.36	0.19
40	Mirian Real Estate (I000081)	12.0	2,479,750	206,646	0.33	0.36

41 Premier Realty of Acadiana LLC (I001172)	12.0	1,190,750	99,229	0.33	0.17
42 RealHome Services & Solutions (I001124)	12.0	783,723	65,310	0.33	0.11
43 NextHome Cutting Edge Realty (I001236)	11.0	2,172,500	197,500	0.30	0.31
44 Gauthier Real Estate, Inc. (I000036)	11.0	1,522,500	138,409	0.30	0.22
45 Savvy Team Realty, LLC (I001123)	11.0	1,012,849	92,077	0.30	0.15
46 Cachet Real Estate, LLC (I001111)	10.5	1,323,100	126,010	0.29	0.19
47 James Real Estate (I000925)	10.0	1,082,509	108,251	0.28	0.16
48 Kathy Dyson Realty (I001105)	10.0	1,043,500	104,350	0.28	0.15
49 Robins Real Estate, LLC (I001120)	10.0	1,021,600	102,160	0.28	0.15
50 Garber-Seaux Real Estate LLC (I001132)	9.0	1,858,000	206,444	0.25	0.27
51 Core Realty (I000061)	9.0	1,376,000	152,889	0.25	0.20
52 A.L.C. Real Estate (I000016)	8.0	1,587,000	198,375	0.22	0.23
53 Platinum Realty (I001092)	8.0	1,180,000	147,500	0.22	0.17
54 Atlas Realty of Acadiana (I001119)	8.0	1,076,000	134,500	0.22	0.15
55 Majestic Realty & Investments LLC (I001173)	8.0	990,300	123,788	0.22	0.14
56 Bon Aimee Realty (I001189)	8.0	434,679	54,335	0.22	0.06
57 Roberson Realty (I001122)	7.0	531,000	75,857	0.19	0.08
58 Rome Realty (I001106)	6.0	3,450,832	575,139	0.17	0.49
59 Thibodeaux Reed Realty, LLC (I001190)	6.0	759,400	126,567	0.17	0.11
60 Cajun Real Estate (I000975)	6.0	417,100	69,517	0.17	0.06
61 Broussard Realty & Appraisal (I001000)	6.0	390,600	65,100	0.17	0.06
62 LA Real Estate and Appraisal (I001032)	5.0	1,239,900	247,980	0.14	0.18
63 Christie Dailey Realty (I000917)	5.0	884,000	176,800	0.14	0.13
64 Hargroder Real Estate Group (I001199)	5.0	747,000	149,400	0.14	0.11
65 McGinn Real Estate Agency (I000911)	5.0	633,050	126,610	0.14	0.09
66 Duncan Realty Professionals, LLC (I001217)	5.0	622,499	124,500	0.14	0.09
67 A. Reaux Real Estate, LLC (I001079)	5.0	532,800	106,560	0.14	0.08
68 Guidry & Co. Real Estate, Inc. (I000109)	5.0	461,000	92,200	0.14	0.07
69 CJS Custom Builders, LLC (I001227)	4.0	1,571,000	392,750	0.11	0.23
70 Thomson Real Estate (I000967)	4.0	520,000	130,000	0.11	0.07
71 Frontline Real Estate Group (I001148)	4.0	500,000	125,000	0.11	0.07
72 Sky Universal Realty LLC (I001194)	4.0	467,900	116,975	0.11	0.07
73 Williams Realty Group (I000977)	4.0	254,700	63,675	0.11	0.04
74 Real Broker, LLC (I001229)	3.5	648,950	185,414	0.10	0.09
75 Venus Realty Corporation (I000155)	3.0	1,200,900	400,300	0.08	0.17
76 Home Realty of Acadiana (I000996)	3.0	604,700	201,567	0.08	0.09
77 PMI Integrity Properties (I001195)	3.0	581,500	193,833	0.08	0.08
78 Beclon Real Estate (I001130)	3.0	430,500	143,500	0.08	0.06
79 Magnolia Real Estate & Constru (I000080)	3.0	391,500	130,500	0.08	0.06
80 Michael Doran R. E., LLC (I001159)	3.0	352,500	117,500	0.08	0.05
81 Camelot Realty (I000038)	3.0	212,500	70,833	0.08	0.03
82 Champs Real Estate & Prop. Mgt (I001156)	3.0	211,000	70,333	0.08	0.03
83 Cornerstone Realty (I000210)	2.0	840,850	420,425	0.06	0.12
84 Spectrum Real Estate (I000032)	2.0	544,000	272,000	0.06	0.08
85 Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.06	0.06
86 M & R Properties (I000099)	2.0	357,881	178,940	0.06	0.05
87 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.06	0.04
88 Titan Real Estate Services, LLC (I001110)	2.0	299,500	149,750	0.06	0.04
89 David Landry Real Estate, LLC (I001066)	2.0	276,900	138,450	0.06	0.04
90 GrandMark Realty, LLC (I001068)	2.0	270,000	135,000	0.06	0.04
91 Legacy Real Estate Services (I000955)	2.0	258,000	129,000	0.06	0.04
92 Credeur Properties (I000095)	2.0	185,000	92,500	0.06	0.03
93 BG Realty & Management, LLC (I001184)	2.0	120,400	60,200	0.06	0.02
94 JL Real Estate, LLC (I001091)	1.5	224,000	149,333	0.04	0.03
95 Old South Realty (I000083)	1.0	202,200	202,200	0.03	0.03
96 Fogleman and Fruge Realty, LLC (I000948)	1.0	200,000	200,000	0.03	0.03
97 Hebert Properties (I000216)	1.0	172,000	172,000	0.03	0.02

9/8/2018

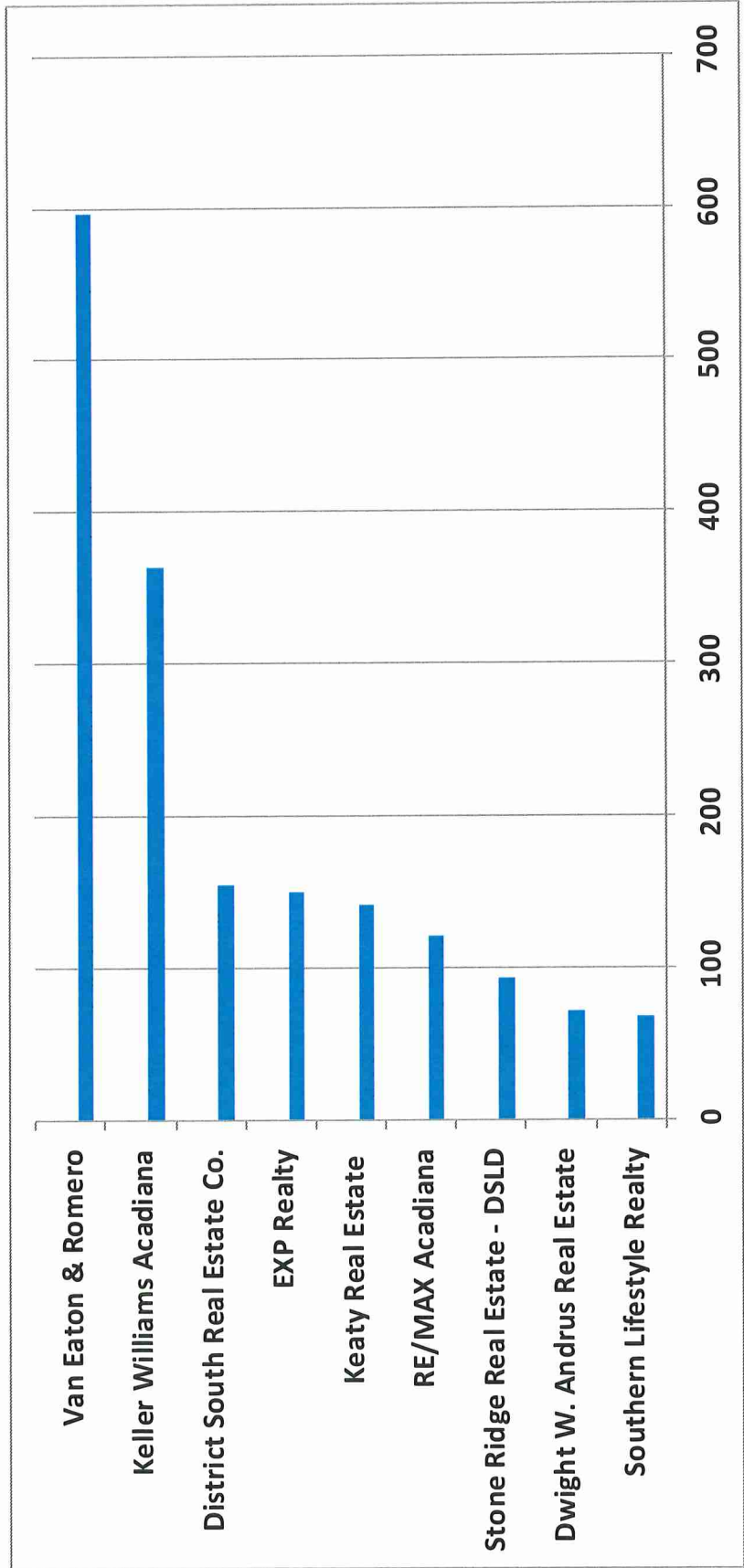
Market Penetration/Saturation

98 Ron J. Gaubert Realtors (I000984)	1.0	172,000	172,000	0.03	0.02
99 1 Percent Lists (I001232)	1.0	170,000	170,000	0.03	0.02
100 PROREE, LLC (I001150)	1.0	167,000	167,000	0.03	0.02
101 FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.03	0.02
102 Rhodes Realty, LLC (I001240)	1.0	165,000	165,000	0.03	0.02
103 Darby & Associates (I000077)	1.0	130,000	130,000	0.03	0.02
104 Riverstone Realty LLC (I001025)	1.0	120,000	120,000	0.03	0.02
105 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.03	0.02
106 The Real Estate Store Inc. (I001214)	1.0	95,000	95,000	0.03	0.01
107 Core Property Consultants, LLC (I001226)	1.0	91,000	91,000	0.03	0.01
108 Elite Realty Group Int'l LLC (I001118)	1.0	90,000	90,000	0.03	0.01
109 Realty One, Inc. (I000070)	1.0	85,000	85,000	0.03	0.01
110 Chase Group Realty, LLC (I001183)	1.0	75,000	75,000	0.03	0.01
111 Better Homes, Ranches & Properties (I001016)	1.0	70,000	70,000	0.03	0.01
112 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.03	0.01
113 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.03	0.00
114 Engel & Voelkers Lake Charles (I001134)	0.5	152,500	305,000	0.01	0.02
Totals:	3631.0	697,405,417.94	192,069.79	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



Closed Single Family Listing Sides – Lafayette Parish January – August 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Saturday, September 8, 2018 2:53:06 PM

Date Range: 1/1/2018 to 8/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	596.0	154,247,652	258,805	25.26	29.18
2	Keller Williams Realty Acadiana (I000906)	363.0	68,022,611	187,390	15.39	12.87
3	District South Real Estate Co. (I001224)	155.0	35,346,333	228,041	6.57	6.69
4	EXP Realty, LLC (exprealty)	150.0	32,251,636	215,011	6.36	6.10
5	Keaty Real Estate Company (I000932)	142.0	35,594,018	250,662	6.02	6.73
6	RE/MAX Acadiana (I000020)	121.0	26,425,694	218,394	5.13	5.00
7	Stone Ridge Real Estate (I001089)	93.0	20,175,254	216,938	3.94	3.82
8	Dwight W. Andrus Real Est, LLC (I000004)	72.0	20,390,385	283,200	3.05	3.86
9	Southern Lifestyle Realty, LLC (I001043)	68.0	21,427,441	315,109	2.88	4.05
10	Century 21 Action Realty (I001065)	56.0	6,854,833	122,408	2.37	1.30
11	Cicero Realty LLC (I001234)	52.0	11,112,877	213,709	2.20	2.10
12	Lamplighter Realty, LLC (I001186)	49.0	10,802,855	220,466	2.08	2.04
13	HUNCO Real Estate (I001141)	33.0	7,183,832	217,692	1.40	1.36
14	Reliance Real Estate Group (I001039)	30.0	8,541,780	284,726	1.27	1.62
15	Steve Stigall (I001133)	23.0	4,405,348	191,537	0.97	0.83
16	Dream Home Realty, LLC (I001181)	23.0	4,371,125	190,049	0.97	0.83
17	Engel & Voelkers Lafayette (I000944)	18.5	4,960,200	268,119	0.78	0.94
18	Trahan Real Estate Group (I001137)	17.0	3,133,600	184,329	0.72	0.59
19	Gateway Realty, Inc. (I000062)	17.0	1,810,183	106,481	0.72	0.34
20	ReHive, LLC (I001228)	16.5	3,018,536	182,942	0.70	0.57
21	Real Estate de Louisiane (I000040)	15.0	2,878,000	191,867	0.64	0.54
22	Choice Realty (I000991)	14.0	4,068,400	290,600	0.59	0.77
23	McGeeScott Realty (I001196)	13.0	2,736,190	210,476	0.55	0.52
24	Goldie Locks Realty LLC (I001197)	12.0	2,229,500	185,792	0.51	0.42
25	Red Door Realty Acadiana (I001187)	12.0	1,702,900	141,908	0.51	0.32
26	Brandon E. Breaux Real Estate (I000979)	12.0	1,426,900	118,908	0.51	0.27
27	Non-Mbr Office/Seller (I90001)	10.0	2,502,500	250,250	0.42	0.47
28	Mirian Real Estate (I000081)	9.0	2,118,750	235,417	0.38	0.40
29	NextHome Cutting Edge Realty (I001236)	8.0	1,643,500	205,438	0.34	0.31
30	RealHome Services & Solutions (I001124)	8.0	646,781	80,848	0.34	0.12
31	Cachet Real Estate, LLC (I001111)	7.5	857,100	114,280	0.32	0.16
32	Rome Realty (I001106)	6.0	3,450,832	575,139	0.25	0.65
33	Garber-Seaux Real Estate LLC (I001132)	6.0	1,413,000	235,500	0.25	0.27
34	Gauthier Real Estate, Inc. (I000036)	6.0	1,010,100	168,350	0.25	0.19
35	Majestic Realty & Investments LLC (I001173)	6.0	797,400	132,900	0.25	0.15
36	Savvy Team Realty, LLC (I001123)	6.0	696,000	116,000	0.25	0.13
37	Atlas Realty of Acadiana (I001119)	5.0	738,000	147,600	0.21	0.14
38	A. Reaux Real Estate, LLC (I001079)	5.0	532,800	106,560	0.21	0.10
39	CJS Custom Builders, LLC (I001227)	4.0	1,571,000	392,750	0.17	0.30
40	Rayne Realty Co, Inc (I000111)	4.0	818,000	204,500	0.17	0.15

9/8/2018

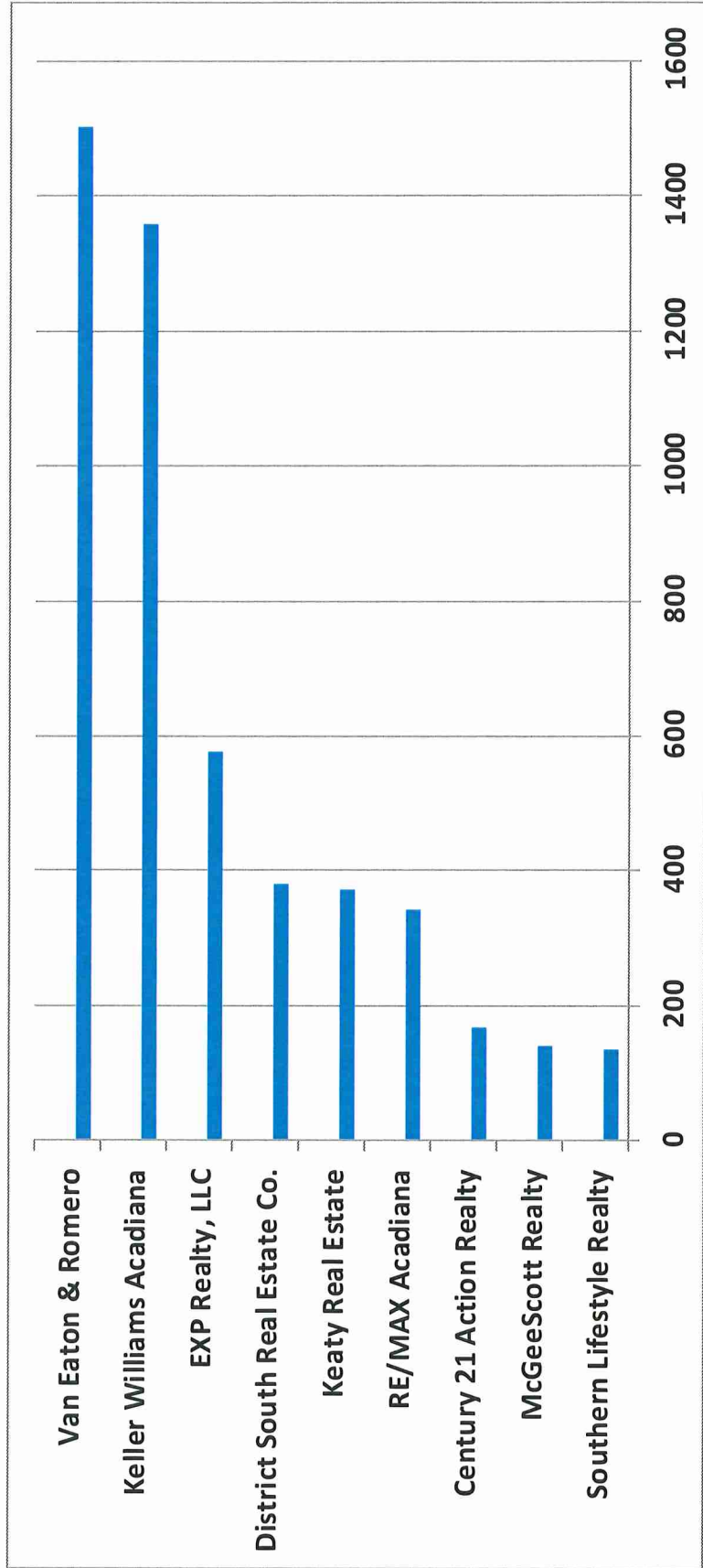
Market Penetration/Saturation

41 Duncan Realty Professionals, LLC (I001217)	4.0	554,499	138,625	0.17	0.10
42 Frontline Real Estate Group (I001148)	4.0	500,000	125,000	0.17	0.09
43 Williams Realty Group (I000977)	4.0	254,700	63,675	0.17	0.05
44 Venus Realty Corporation (I000155)	3.0	1,200,900	400,300	0.13	0.23
45 PMI Integrity Properties (I001195)	3.0	581,500	193,833	0.13	0.11
46 Hargroder Real Estate Group (I001199)	3.0	578,000	192,667	0.13	0.11
47 Parish Realty Acadiana (I001178)	3.0	561,000	187,000	0.13	0.11
48 McGinn Real Estate Agency (I000911)	3.0	551,550	183,850	0.13	0.10
49 Beclon Real Estate (I001130)	3.0	430,500	143,500	0.13	0.08
50 Guidry & Co. Real Estate, Inc. (I000109)	3.0	314,000	104,667	0.13	0.06
51 Thibodeaux Reed Realty, LLC (I001190)	3.0	304,500	101,500	0.13	0.06
52 Sam Robertson Real Estate Co (I000214)	3.0	258,500	86,167	0.13	0.05
53 Real Broker, LLC (I001229)	2.5	451,950	180,780	0.11	0.09
54 Cornerstone Realty (I000210)	2.0	840,850	420,425	0.08	0.16
55 Spectrum Real Estate (I000032)	2.0	544,000	272,000	0.08	0.10
56 Magnolia Property Investments, LLC (I001041)	2.0	415,000	207,500	0.08	0.08
57 Your Southern Real Estate Co. (I001135)	2.0	385,000	192,500	0.08	0.07
58 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.08	0.06
59 Titan Real Estate Services, LLC (I001110)	2.0	299,500	149,750	0.08	0.06
60 Caffery Real Estate, Inc. (I000915)	2.0	283,050	141,525	0.08	0.05
61 GrandMark Realty, LLC (I001068)	2.0	270,000	135,000	0.08	0.05
62 Legacy Real Estate Services (I000955)	2.0	258,000	129,000	0.08	0.05
63 Home Realty of Acadiana (I000996)	2.0	213,700	106,850	0.08	0.04
64 Champs Real Estate & Prop. Mgt (I001156)	2.0	201,000	100,500	0.08	0.04
65 Realty of Acadiana, LLC (I001193)	2.0	196,000	98,000	0.08	0.04
66 James Real Estate (I000925)	2.0	152,010	76,005	0.08	0.03
67 BG Realty & Management, LLC (I001184)	2.0	120,400	60,200	0.08	0.02
68 A.L.C. Real Estate (I000016)	1.0	285,000	285,000	0.04	0.05
69 Sky Universal Realty LLC (I001194)	1.0	247,900	247,900	0.04	0.05
70 Kathy Dyson Realty (I001105)	1.0	208,000	208,000	0.04	0.04
71 Old South Realty (I000083)	1.0	202,200	202,200	0.04	0.04
72 M & R Properties (I000099)	1.0	184,883	184,883	0.04	0.03
73 Hebert Properties (I000216)	1.0	172,000	172,000	0.04	0.03
74 Ron J. Gaubert Realtors (I000984)	1.0	172,000	172,000	0.04	0.03
75 1 Percent Lists (I001232)	1.0	170,000	170,000	0.04	0.03
76 PROREE, LLC (I001150)	1.0	167,000	167,000	0.04	0.03
77 Michael Doran R. E., LLC (I001159)	1.0	165,000	165,000	0.04	0.03
78 FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.04	0.03
79 Rhodes Realty, LLC (I001240)	1.0	165,000	165,000	0.04	0.03
80 David Landry Real Estate, LLC (I001066)	1.0	148,900	148,900	0.04	0.03
81 Darby & Associates (I000077)	1.0	130,000	130,000	0.04	0.02
82 LA Real Estate and Appraisal (I001032)	1.0	116,000	116,000	0.04	0.02
83 New Investors Inc (I000935)	1.0	115,000	115,000	0.04	0.02
84 Century 21 DCG/Aguillard-Eunice (I001063)	1.0	113,400	113,400	0.04	0.02
85 Keller Williams Cenla Partners (I001095)	1.0	113,000	113,000	0.04	0.02
86 The Real Estate Store Inc. (I001214)	1.0	95,000	95,000	0.04	0.02
87 Chase Group Realty, LLC (I001183)	1.0	75,000	75,000	0.04	0.01
88 Better Homes, Ranches & Properties (I001016)	1.0	70,000	70,000	0.04	0.01
89 Acadiana Metro Realty (I001037)	1.0	60,000	60,000	0.04	0.01
90 Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.04	0.01
91 Credeur Properties (I000095)	1.0	40,000	40,000	0.04	0.01
92 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.04	0.01
93 Engel & Voelkers Lake Charles (I001134)	0.5	152,500	305,000	0.02	0.03
94 JL Real Estate, LLC (I001091)	0.5	105,000	210,000	0.02	0.02
Totals:	2359.0	528,668,341.18	224,106.97	100%	100%



Closed Single Family Listing or Selling Sides All GEO Areas/Parishes

January – August 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential;

As of Saturday, September 8, 2018 2:56:41 PM

Date Range: 1/1/2018 to 8/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	1503.0	348,919,884	232,149	20.70	25.02
2	Keller Williams Realty Acadiana (I000906)	1357.5	241,024,792	177,550	18.69	17.28
3	EXP Realty, LLC (exprealty)	577.5	104,727,373	181,346	7.95	7.51
4	District South Real Estate Co. (I001224)	380.0	81,934,458	215,617	5.23	5.87
5	Keaty Real Estate Company (I000932)	371.0	90,490,266	243,909	5.11	6.49
6	RE/MAX Acadiana (I000020)	342.0	68,909,449	201,490	4.71	4.94
7	Century 21 Action Realty (I001065)	167.0	18,473,937	110,622	2.30	1.32
8	McGeeScott Realty (I001196)	140.0	25,358,700	181,134	1.93	1.82
9	Southern Lifestyle Realty, LLC (I001043)	135.0	42,500,637	314,820	1.86	3.05
10	Non-Mbr Office/Seller (I90001)	124.5	21,619,590	173,651	1.71	1.55
11	Dwight W. Andrus Real Est, LLC (I000004)	114.0	31,072,810	272,569	1.57	2.23
12	Stone Ridge Real Estate (I001089)	114.0	24,636,314	216,108	1.57	1.77
13	Dream Home Realty, LLC (I001181)	112.0	15,895,715	141,926	1.54	1.14
14	HUNCO Real Estate (I001141)	81.0	16,670,431	205,808	1.12	1.20
15	Brandon E. Breaux Real Estate (I000979)	75.0	5,655,690	75,409	1.03	0.41
16	Lamplighter Realty, LLC (I001186)	70.0	15,012,575	214,465	0.96	1.08
17	Cicero Realty LLC (I001234)	66.0	14,139,202	214,230	0.91	1.01
18	Parish Realty Acadiana (I001178)	64.0	9,529,413	148,897	0.88	0.68
19	Century 21 DCG/Aguillard-Eunice (I001063)	64.0	5,330,328	83,286	0.88	0.38
20	Caffery Real Estate, Inc. (I000915)	57.0	4,908,618	86,116	0.78	0.35
21	RE/MAX Rice Realty (I001103)	54.0	5,432,300	100,598	0.74	0.39
22	Trahan Real Estate Group (I001137)	46.0	9,054,400	196,835	0.63	0.65
23	ReHive, LLC (I001228)	45.5	8,572,255	188,401	0.63	0.61
24	Century 21 DCG/Aguillard-Opel (I000987)	43.0	4,117,792	95,763	0.59	0.30
25	Red Door Realty Acadiana (I001187)	42.0	6,630,805	157,876	0.58	0.48
26	Engel & Voelkers Lafayette (I000944)	41.5	10,086,800	243,055	0.57	0.72
27	Gateway Realty, Inc. (I000062)	37.0	3,197,383	86,416	0.51	0.23
28	Reliance Real Estate Group (I001039)	36.0	9,224,030	256,223	0.50	0.66
29	Realty of Acadiana, LLC (I001193)	36.0	2,162,651	60,074	0.50	0.16
30	NextHome Cutting Edge Realty (I001236)	31.0	5,855,750	188,895	0.43	0.42
31	Mirian Real Estate (I000081)	31.0	5,817,449	187,660	0.43	0.42
32	Your Southern Real Estate Co. (I001135)	31.0	4,031,565	130,050	0.43	0.29
33	Goldie Locks Realty LLC (I001197)	30.0	4,752,200	158,407	0.41	0.34
34	Rayne Realty Co, Inc (I000111)	27.5	3,558,600	129,404	0.38	0.26
35	Real Estate de Louisiane (I000040)	27.0	4,798,800	177,733	0.37	0.34
36	Sam Robertson Real Estate Co (I000214)	24.5	2,815,800	114,931	0.34	0.20
37	Steve Stigall (I001133)	24.0	4,613,848	192,244	0.33	0.33
38	Cindy Herring Real Estate (I001038)	24.0	3,023,875	125,995	0.33	0.22
39	Sunrise Realty (I001078)	24.0	2,573,050	107,210	0.33	0.18
40	Real Broker, LLC (I001229)	23.5	3,947,390	167,974	0.32	0.28

Market Penetration/Saturation

41 Cachet Real Estate, LLC (I001111)	23.5	3,389,400	144,230	0.32	0.24
42 New Investors Inc (I000935)	23.0	1,547,300	67,274	0.32	0.11
43 Kathy Dyson Realty (I001105)	21.0	3,175,700	151,224	0.29	0.23
44 Guidry & Co. Real Estate, Inc. (I000109)	21.0	2,493,218	118,725	0.29	0.18
45 Premier Realty of Acadiana LLC (I001172)	21.0	2,029,200	96,629	0.29	0.15
46 Majestic Realty & Investments LLC (I001173)	20.0	2,458,785	122,939	0.28	0.18
47 Savvy Team Realty, LLC (I001123)	20.0	2,168,499	108,425	0.28	0.16
48 Gauthier Real Estate, Inc. (I000036)	19.0	2,823,900	148,626	0.26	0.20
49 Atlas Realty of Acadiana (I001119)	18.0	2,640,800	146,711	0.25	0.19
50 Bon Aimee Realty (I001189)	18.0	1,054,358	58,575	0.25	0.08
51 Choice Realty (I000991)	17.0	5,028,400	295,788	0.23	0.36
52 Platinum Realty (I001092)	17.0	3,047,400	179,259	0.23	0.22
53 Duncan Realty Professionals, LLC (I001217)	17.0	2,313,099	136,065	0.23	0.17
54 Robins Real Estate, LLC (I001120)	17.0	1,904,200	112,012	0.23	0.14
55 A.L.C. Real Estate (I000016)	16.0	3,550,600	221,912	0.22	0.25
56 Garber-Seaux Real Estate LLC (I001132)	16.0	3,132,500	195,781	0.22	0.22
57 Hargroder Real Estate Group (I001199)	15.0	3,308,196	220,546	0.21	0.24
58 James Real Estate (I000925)	15.0	2,520,019	168,001	0.21	0.18
59 Thibodeaux Reed Realty, LLC (I001190)	15.0	1,497,375	99,825	0.21	0.11
60 Roberson Realty (I001122)	15.0	1,118,800	74,587	0.21	0.08
61 Christe Dailey Realty (I000917)	14.0	2,466,730	176,195	0.19	0.18
62 Williams Realty Group (I000977)	14.0	1,555,700	111,121	0.19	0.11
63 Sky Universal Realty LLC (I001194)	13.0	1,613,400	124,108	0.18	0.12
64 Thomson Real Estate (I000967)	12.0	1,814,000	151,167	0.17	0.13
65 Core Realty (I000061)	12.0	1,787,000	148,917	0.17	0.13
66 RealHome Services & Solutions (I001124)	12.0	783,723	65,310	0.17	0.06
67 A. Reaux Real Estate, LLC (I001079)	11.0	1,985,140	180,467	0.15	0.14
68 Frontline Real Estate Group (I001148)	11.0	1,607,900	146,173	0.15	0.12
69 Broussard Realty & Appraisal (I001000)	11.0	1,043,600	94,873	0.15	0.07
70 LA Real Estate and Appraisal (I001032)	10.0	2,080,900	208,090	0.14	0.15
71 Better Homes, Ranches & Properties (I001016)	10.0	1,111,950	111,195	0.14	0.08
72 Rome Realty (I001106)	9.0	4,841,484	537,943	0.12	0.35
73 David Landry Real Estate, LLC (I001066)	9.0	1,584,400	176,044	0.12	0.11
74 Cajun Real Estate (I000975)	8.0	605,100	75,638	0.11	0.04
75 Beclon Real Estate (I001130)	7.0	1,232,300	176,043	0.10	0.09
76 Legacy Real Estate Services (I000955)	7.0	1,021,600	145,943	0.10	0.07
77 Champs Real Estate & Prop. Mgt (I001156)	7.0	739,500	105,643	0.10	0.05
78 McGinn Real Estate Agency (I000911)	6.5	683,800	105,200	0.09	0.05
79 Realty One, Inc. (I000070)	6.0	729,900	121,650	0.08	0.05
80 Cornerstone Realty (I000210)	5.0	1,541,700	308,340	0.07	0.11
81 PMI Integrity Properties (I001195)	5.0	1,332,500	266,500	0.07	0.10
82 Spectrum Real Estate (I000032)	5.0	1,278,300	255,660	0.07	0.09
83 Michael Doran R. E., LLC (I001159)	5.0	577,500	115,500	0.07	0.04
84 Camelot Realty (I000038)	5.0	352,500	70,500	0.07	0.03
85 Venus Realty Corporation (I000155)	4.0	1,605,900	401,475	0.06	0.12
86 CJS Custom Builders, LLC (I001227)	4.0	1,571,000	392,750	0.06	0.11
87 Chase Group Realty, LLC (I001183)	4.0	1,229,300	307,325	0.06	0.09
88 Home Realty of Acadiana (I000996)	4.0	1,089,700	272,425	0.06	0.08
89 Ron J. Gaubert Realtors (I000984)	4.0	839,000	209,750	0.06	0.06
90 M & R Properties (I000099)	4.0	783,881	195,970	0.06	0.06
91 Magnolia Property Investments, LLC (I001041)	4.0	742,500	185,625	0.06	0.05
92 GrandMark Realty, LLC (I001068)	4.0	589,400	147,350	0.06	0.04
93 Magnolia Real Estate & Constru (I000080)	4.0	555,500	138,875	0.06	0.04
94 Engel & Voelkers Lake Charles (I001134)	3.5	1,097,000	313,429	0.05	0.08
95 PROREE, LLC (I001150)	3.0	554,000	184,667	0.04	0.04
96 1 Percent Lists (I001232)	3.0	528,000	176,000	0.04	0.04
97 Titan Real Estate Services, LLC (I001110)	3.0	422,500	140,833	0.04	0.03

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Market Penetration/Saturation

98 Credeur Properties (I000095)	3.0	330,000	110,000	0.04	0.02
99 BG Realty & Management, LLC (I001184)	3.0	131,800	43,933	0.04	0.01
100 Fogleman and Fruge Realty, LLC (I000948)	2.0	435,000	217,500	0.03	0.03
101 Old South Realty (I000083)	2.0	422,200	211,100	0.03	0.03
102 Acadiana Metro Realty (I001037)	2.0	421,500	210,750	0.03	0.03
103 Darby & Associates (I000077)	2.0	397,750	198,875	0.03	0.03
104 The Real Estate Store Inc. (I001214)	2.0	365,000	182,500	0.03	0.03
105 Keller Williams Cenla Partners (I001095)	2.0	345,000	172,500	0.03	0.02
106 Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.03	0.02
107 Riverstone Realty LLC (I001025)	2.0	240,000	120,000	0.03	0.02
108 JL Real Estate, LLC (I001091)	1.5	224,000	149,333	0.02	0.02
109 Stirling Properties, Inc. (I000973)	1.0	399,000	399,000	0.01	0.03
110 MPW Properties (I001205)	1.0	367,000	367,000	0.01	0.03
111 Point Group Realty (I001241)	1.0	270,500	270,500	0.01	0.02
112 The George Group, LLC (I001215)	1.0	229,500	229,500	0.01	0.02
113 Veterans Realty Group (I001145)	1.0	203,000	203,000	0.01	0.01
114 Hebert Properties (I000216)	1.0	172,000	172,000	0.01	0.01
115 Core Real Estate Agency (I001188)	1.0	169,000	169,000	0.01	0.01
116 FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.01	0.01
117 Rhodes Realty, LLC (I001240)	1.0	165,000	165,000	0.01	0.01
118 Everland Realty of Louisiana L (I001202)	1.0	140,000	140,000	0.01	0.01
119 Advantage Realty, LLC (I000965)	1.0	138,000	138,000	0.01	0.01
120 Pequod, Inc. (I000910)	1.0	115,000	115,000	0.01	0.01
121 Core Property Consultants, LLC (I001226)	1.0	91,000	91,000	0.01	0.01
122 Elite Realty Group Int'l LLC (I001118)	1.0	90,000	90,000	0.01	0.01
123 RE/MAX Excellence (I001244)	1.0	70,000	70,000	0.01	0.01
124 Marquis Realty Group, LLC (I001044)	1.0	64,000	64,000	0.01	0.00
125 PrimeVue (I001127)	1.0	52,000	52,000	0.01	0.00
126 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.01	0.00
Totals:	7262.0	1,394,810,835.88	192,069.79	100%	100%

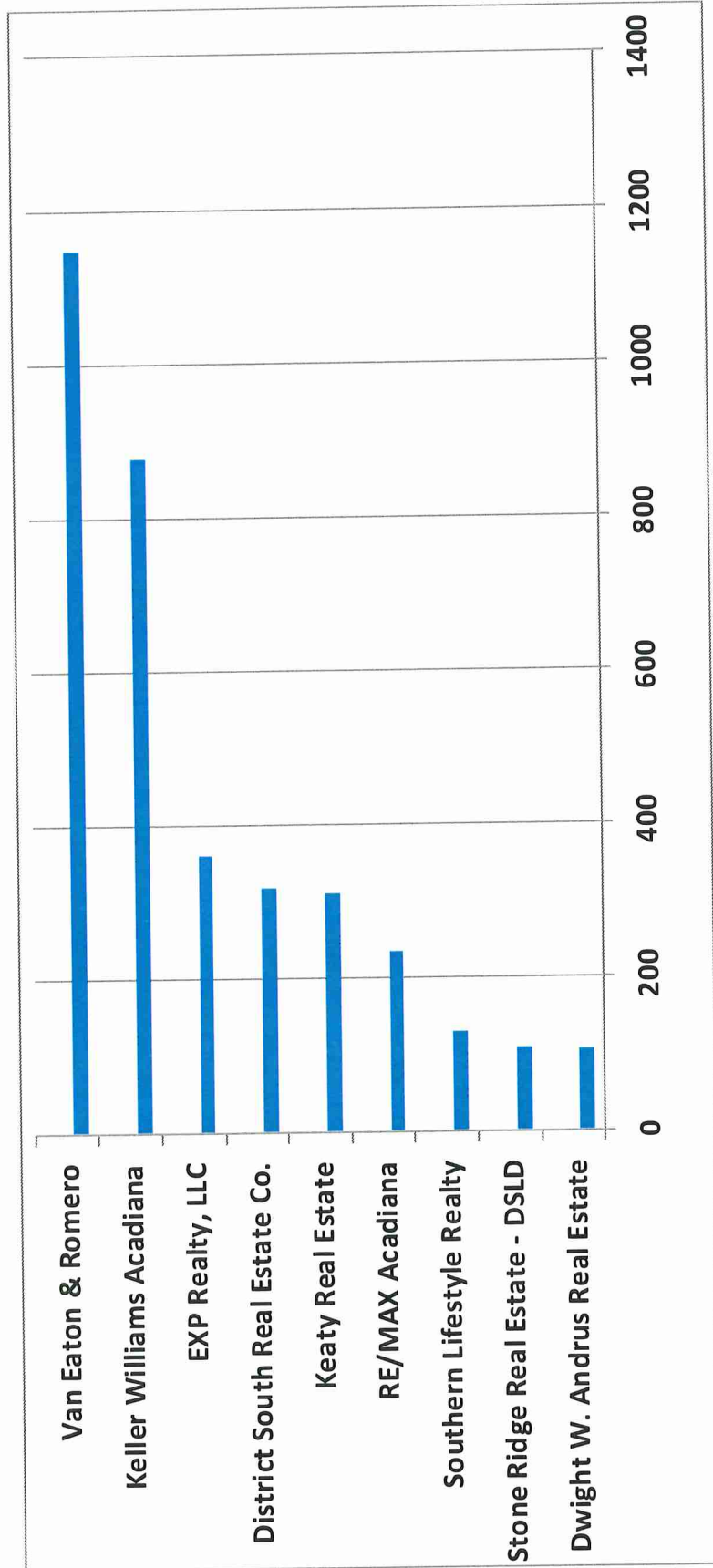
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Van Eaton & Romero

A LATTE & BLUM COMPANY
ERA

Closed Single Family Listing or Selling Sides Lafayette Parish January – August 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Lafayette'.

As of Saturday, September 8, 2018 2:57:31 PM

Date Range: 1/1/2018 to 8/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	1147.0	292,599,934	255,100	24.31	27.67
2	Keller Williams Realty Acadiana (I000906)	876.0	175,258,952	200,067	18.57	16.58
3	EXP Realty, LLC (exprealty)	360.0	72,884,479	202,457	7.63	6.89
4	District South Real Estate Co. (I001224)	319.0	72,500,444	227,274	6.76	6.86
5	Keaty Real Estate Company (I000932)	312.0	79,121,985	253,596	6.61	7.48
6	RE/MAX Acadiana (I000020)	234.0	52,350,624	223,721	4.96	4.95
7	Southern Lifestyle Realty, LLC (I001043)	130.0	41,080,037	316,000	2.76	3.89
8	Stone Ridge Real Estate (I001089)	108.0	23,429,014	216,935	2.29	2.22
9	Dwight W. Andrus Real Est, LLC (I000004)	106.0	29,325,410	276,655	2.25	2.77
10	Century 21 Action Realty (I001065)	91.0	12,146,504	133,478	1.93	1.15
11	Cicero Realty LLC (I001234)	62.0	13,325,217	214,923	1.31	1.26
12	Non-Mbr Office/Seller (I90001)	62.0	13,182,865	212,627	1.31	1.25
13	Lamplighter Realty, LLC (I001186)	60.0	13,402,875	223,381	1.27	1.27
14	HUNCO Real Estate (I001141)	56.0	13,027,212	232,629	1.19	1.23
15	Dream Home Realty, LLC (I001181)	49.0	9,301,245	189,821	1.04	0.88
16	Trahan Real Estate Group (I001137)	37.0	7,299,100	197,273	0.78	0.69
17	Engel & Voelkers Lafayette (I000944)	36.5	9,264,800	253,830	0.77	0.88
18	Red Door Realty Acadiana (I001187)	34.0	5,663,305	166,568	0.72	0.54
19	ReHive, LLC (I001228)	33.5	6,532,759	195,008	0.71	0.62
20	Reliance Real Estate Group (I001039)	33.0	8,680,030	263,031	0.70	0.82
21	McGeeScott Realty (I001196)	31.0	6,413,450	206,885	0.66	0.61
22	Mirian Real Estate (I000081)	24.0	4,620,450	192,519	0.51	0.44
23	Steve Stigall (I001133)	24.0	4,613,848	192,244	0.51	0.44
24	Goldie Locks Realty LLC (I001197)	22.0	3,827,500	173,977	0.47	0.36
25	NextHome Cutting Edge Realty (I001236)	21.0	4,282,350	203,921	0.45	0.41
26	Parish Realty Acadiana (I001178)	21.0	3,690,113	175,720	0.45	0.35
27	Gateway Realty, Inc. (I000062)	21.0	2,341,183	111,485	0.45	0.22
28	Real Estate de Louisiane (I000040)	20.0	3,681,000	184,050	0.42	0.35
29	Real Broker, LLC (I001229)	17.5	3,077,390	175,851	0.37	0.29
30	Brandon E. Breaux Real Estate (I000979)	16.0	2,065,800	129,112	0.34	0.20
31	Choice Realty (I000991)	14.0	4,068,400	290,600	0.30	0.38
32	Majestic Realty & Investments LLC (I001173)	14.0	1,889,185	134,942	0.30	0.18
33	Cachet Real Estate, LLC (I001111)	13.5	2,130,500	157,815	0.29	0.20
34	Atlas Realty of Acadiana (I001119)	13.0	2,032,800	156,369	0.28	0.19
35	Duncan Realty Professionals, LLC (I001217)	13.0	1,923,499	147,961	0.28	0.18
36	Garber-Seaux Real Estate LLC (I001132)	12.0	2,557,500	213,125	0.25	0.24
37	Gauthier Real Estate, Inc. (I000036)	12.0	2,174,000	181,167	0.25	0.21
38	Savvy Team Realty, LLC (I001123)	12.0	1,691,400	140,950	0.25	0.16
39	Hargroder Real Estate Group (I001199)	11.0	2,459,196	223,563	0.23	0.23
40	A. Reaux Real Estate, LLC (I001079)	11.0	1,985,140	180,467	0.23	0.19

9/8/2018

Market Penetration/Saturation

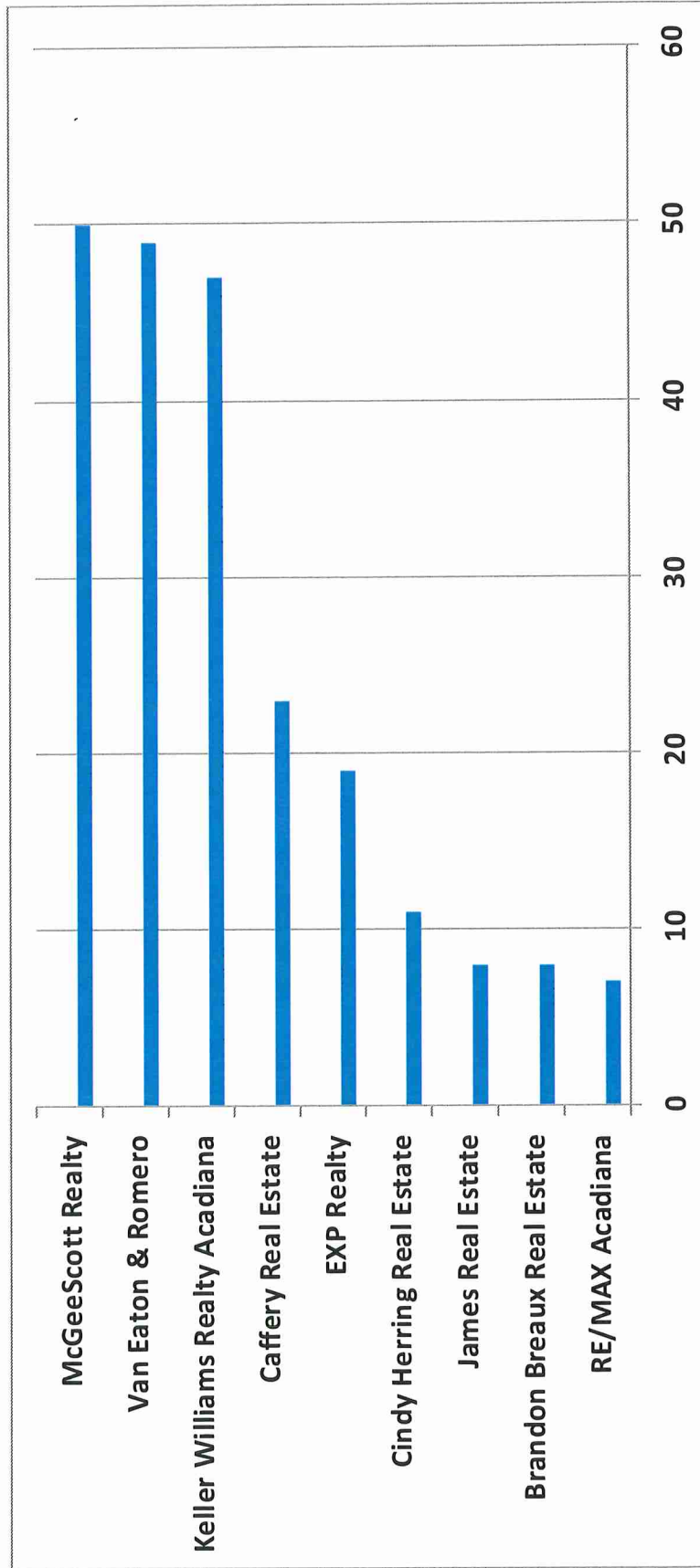
41	Guidry & Co. Real Estate, Inc. (I000109)	10.0	1,491,300	149,130	0.21	0.14
42	Frontline Real Estate Group (I001148)	9.0	1,460,400	162,267	0.19	0.14
43	Williams Realty Group (I000977)	9.0	1,077,200	119,689	0.19	0.10
44	Rome Realty (I001106)	8.0	4,722,984	590,373	0.17	0.45
45	Rayne Realty Co, Inc (I000111)	8.0	1,666,700	208,338	0.17	0.16
46	RealHome Services & Solutions (I001124)	8.0	646,781	80,848	0.17	0.06
47	Beclon Real Estate (I001130)	7.0	1,232,300	176,043	0.15	0.12
48	Legacy Real Estate Services (I000955)	7.0	1,021,600	145,943	0.15	0.10
49	Thibodeaux Reed Realty, LLC (I001190)	7.0	828,500	118,357	0.15	0.08
50	David Landry Real Estate, LLC (I001066)	6.0	1,053,400	175,567	0.13	0.10
51	Sky Universal Realty LLC (I001194)	6.0	1,042,400	173,733	0.13	0.10
52	Caffery Real Estate, Inc. (I000915)	6.0	949,750	158,292	0.13	0.09
53	Champs Real Estate & Prop. Mgt (I001156)	6.0	729,500	121,583	0.13	0.07
54	Cornerstone Realty (I000210)	5.0	1,541,700	308,340	0.11	0.15
55	PMI Integrity Properties (I001195)	5.0	1,332,500	266,500	0.11	0.13
56	Your Southern Real Estate Co. (I001135)	5.0	1,297,165	259,433	0.11	0.12
57	Spectrum Real Estate (I000032)	5.0	1,278,300	255,660	0.11	0.12
58	A.L.C. Real Estate (I000016)	5.0	1,277,800	255,560	0.11	0.12
59	Sam Robertson Real Estate Co (I000214)	5.0	837,000	167,400	0.11	0.08
60	LA Real Estate and Appraisal (I001032)	5.0	745,000	149,000	0.11	0.07
61	Venus Realty Corporation (I000155)	4.0	1,605,900	401,475	0.08	0.15
62	CJS Custom Builders, LLC (I001227)	4.0	1,571,000	392,750	0.08	0.15
63	Chase Group Realty, LLC (I001183)	4.0	1,229,300	307,325	0.08	0.12
64	Ron J. Gaubert Realtors (I000984)	4.0	839,000	209,750	0.08	0.08
65	Kathy Dyson Realty (I001105)	4.0	834,800	208,700	0.08	0.08
66	Realty of Acadiana, LLC (I001193)	4.0	658,300	164,575	0.08	0.06
67	GrandMark Realty, LLC (I001068)	4.0	589,400	147,350	0.08	0.06
68	M & R Properties (I000099)	3.0	610,883	203,628	0.06	0.06
69	Magnolia Property Investments, LLC (I001041)	3.0	563,500	187,833	0.06	0.05
70	McGinn Real Estate Agency (I000911)	3.0	551,550	183,850	0.06	0.05
71	Titan Real Estate Services, LLC (I001110)	3.0	422,500	140,833	0.06	0.04
72	Better Homes, Ranches & Properties (I001016)	3.0	383,000	127,667	0.06	0.04
73	James Real Estate (I000925)	3.0	227,020	75,673	0.06	0.02
74	BG Realty & Management, LLC (I001184)	3.0	131,800	43,933	0.06	0.01
75	Engel & Voelkers Lake Charles (I001134)	2.5	997,000	398,800	0.05	0.09
76	Platinum Realty (I001092)	2.0	926,900	463,450	0.04	0.09
77	Old South Realty (I000083)	2.0	422,200	211,100	0.04	0.04
78	Acadiana Metro Realty (I001037)	2.0	421,500	210,750	0.04	0.04
79	Darby & Associates (I000077)	2.0	397,750	198,875	0.04	0.04
80	The Real Estate Store Inc. (I001214)	2.0	365,000	182,500	0.04	0.03
81	Keller Williams Cenla Partners (I001095)	2.0	345,000	172,500	0.04	0.03
82	PROREE, LLC (I001150)	2.0	334,000	167,000	0.04	0.03
83	Michael Doran R. E., LLC (I001159)	2.0	330,000	165,000	0.04	0.03
84	Realty USA, Inc. (I001180)	2.0	311,600	155,800	0.04	0.03
85	Home Realty of Acadiana (I000996)	2.0	213,700	106,850	0.04	0.02
86	Realty One, Inc. (I000070)	2.0	169,900	84,950	0.04	0.02
87	Stirling Properties, Inc. (I000973)	1.0	399,000	399,000	0.02	0.04
88	MPW Properties (I001205)	1.0	367,000	367,000	0.02	0.03
89	Point Group Realty (I001241)	1.0	270,500	270,500	0.02	0.03
90	Broussard Realty & Appraisal (I001000)	1.0	255,000	255,000	0.02	0.02
91	The George Group, LLC (I001215)	1.0	229,500	229,500	0.02	0.02
92	Robins Real Estate, LLC (I001120)	1.0	203,500	203,500	0.02	0.02
93	Hebert Properties (I000216)	1.0	172,000	172,000	0.02	0.02
94	1 Percent Lists (I001232)	1.0	170,000	170,000	0.02	0.02
95	Core Real Estate Agency (I001188)	1.0	169,000	169,000	0.02	0.02
96	FSBOgizmo.com (I001222)	1.0	165,000	165,000	0.02	0.02
97	Rhodes Realty, LLC (I001240)	1.0	165,000	165,000	0.02	0.02

9/8/2018	Market Penetration/Saturation				
98 Everland Realty of Louisiana L (I001202)	1.0	140,000	140,000	0.02	0.01
99 Advantage Realty, LLC (I000965)	1.0	138,000	138,000	0.02	0.01
100 RE/MAX Rice Realty (I001103)	1.0	133,500	133,500	0.02	0.01
101 Pequod, Inc. (I000910)	1.0	115,000	115,000	0.02	0.01
102 New Investors Inc (I000935)	1.0	115,000	115,000	0.02	0.01
103 Century 21 DCG/Aguillard-Eunice (I001063)	1.0	113,400	113,400	0.02	0.01
104 Cindy Herring Real Estate (I001038)	1.0	84,000	84,000	0.02	0.01
105 Marquis Realty Group, LLC (I001044)	1.0	64,000	64,000	0.02	0.01
106 Century 21 DCG/Aguillard-Opel (I000987)	1.0	55,000	55,000	0.02	0.01
107 PrimeVue (I001127)	1.0	52,000	52,000	0.02	0.00
108 Credeur Properties (I000095)	1.0	40,000	40,000	0.02	0.00
109 Innovative Real Estate Consult (I001219)	1.0	30,000	30,000	0.02	0.00
110 JL Real Estate, LLC (I001091)	0.5	105,000	210,000	0.01	0.01
Totals:	4718.0	1,057,336,682.36	224,106.97	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



Closed Single Family Listing Sides – Iberia Parish January – August 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

As of Saturday, September 8, 2018 3:00:46 PM

Date Range: 1/1/2018 to 8/31/2018

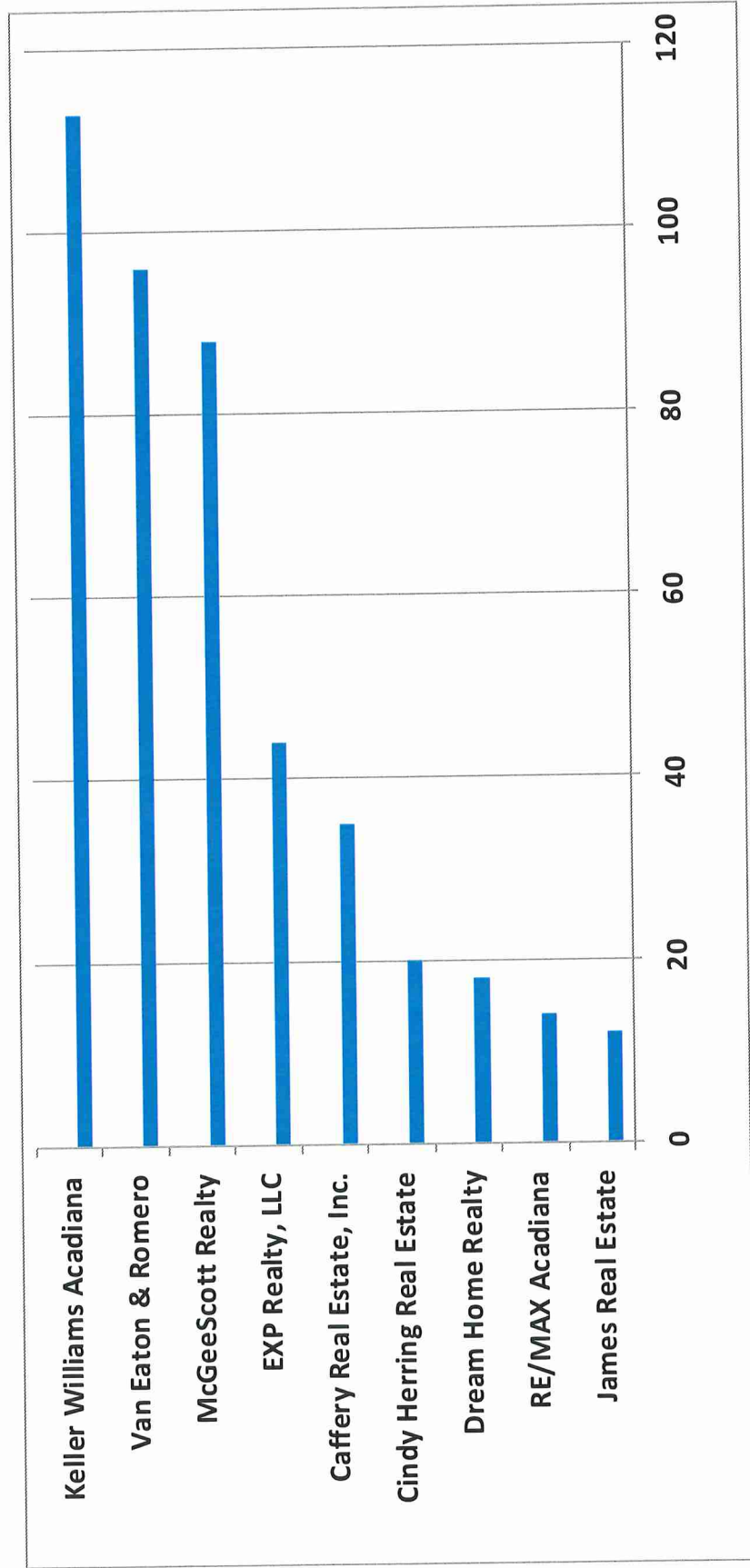
Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	McGeeScott Realty (I001196)	50.0	7,862,000	157,240	19.16	21.26
2	Van Eaton & Romero (I001163)	49.0	7,340,562	149,807	18.77	19.85
3	Keller Williams Realty Acadiana (I000906)	47.0	7,725,828	164,379	18.01	20.90
4	Caffery Real Estate, Inc. (I000915)	23.0	2,002,050	87,046	8.81	5.41
5	EXP Realty, LLC (exprealty)	19.0	2,901,400	152,705	7.28	7.85
6	Cindy Herring Real Estate (I001038)	11.0	1,703,500	154,864	4.21	4.61
7	James Real Estate (I000925)	8.0	930,499	116,312	3.07	2.52
8	Brandon E. Breaux Real Estate (I000979)	8.0	697,700	87,212	3.07	1.89
9	RE/MAX Acadiana (I000020)	7.0	944,275	134,896	2.68	2.55
10	Century 21 Action Realty (I001065)	4.0	647,400	161,850	1.53	1.75
11	New Investors Inc (I000935)	4.0	285,000	71,250	1.53	0.77
12	Dream Home Realty, LLC (I001181)	4.0	271,000	67,750	1.53	0.73
13	Real Estate de Louisiane (I000040)	3.0	554,800	184,933	1.15	1.50
14	District South Real Estate Co. (I001224)	3.0	373,500	124,500	1.15	1.01
15	Gateway Realty, Inc. (I000062)	3.0	146,500	48,833	1.15	0.40
16	Southern Lifestyle Realty, LLC (I001043)	2.0	593,000	296,500	0.77	1.60
17	Keaty Real Estate Company (I000932)	2.0	405,000	202,500	0.77	1.10
18	ReHive, LLC (I001228)	2.0	333,000	166,500	0.77	0.90
19	Atlas Realty of Acadiana (I001119)	2.0	233,000	116,500	0.77	0.63
20	Majestic Realty & Investments LLC (I001173)	2.0	192,900	96,450	0.77	0.52
21	Non-Mbr Office/Seller (I90001)	1.0	165,000	165,000	0.38	0.45
22	Your Southern Real Estate Co. (I001135)	1.0	150,000	150,000	0.38	0.41
23	NextHome Cutting Edge Realty (I001236)	1.0	140,000	140,000	0.38	0.38
24	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	0.38	0.36
25	JL Real Estate, LLC (I001091)	1.0	119,000	119,000	0.38	0.32
26	Dwight W. Andrus Real Est, LLC (I000004)	1.0	85,000	85,000	0.38	0.23
27	Realty of Acadiana, LLC (I001193)	1.0	29,900	29,900	0.38	0.08
28	Savvy Team Realty, LLC (I001123)	1.0	8,000	8,000	0.38	0.02
Totals:		261.0	36,972,814.00	141,658.29	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



Closed Single Family Listing or Selling Sides - Iberia Parish January – August 2018



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'Iberia'.

As of Saturday, September 8, 2018 3:01:07 PM

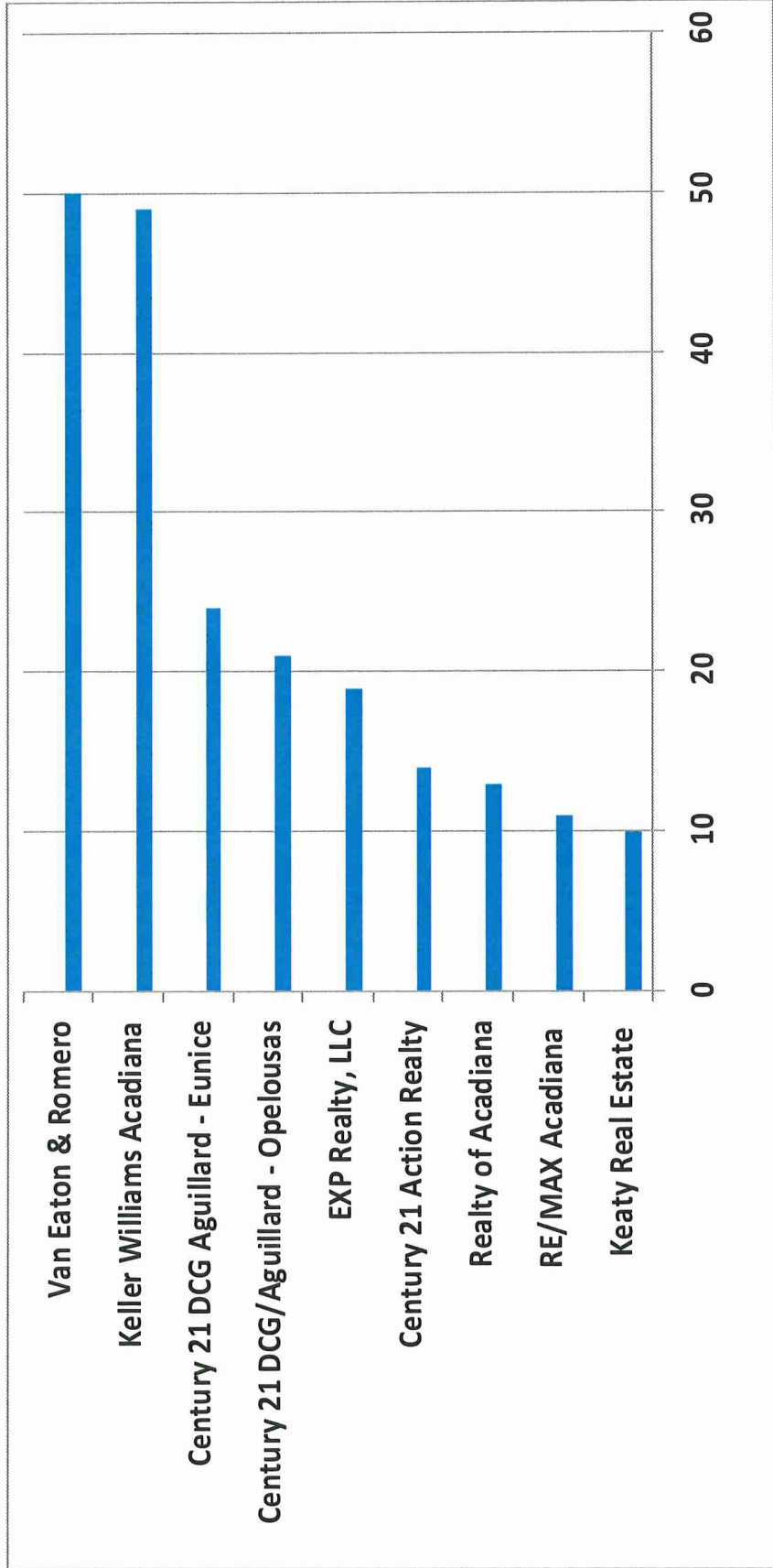
Date Range: 1/1/2018 to 8/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	112.5	17,597,169	156,419	21.55	23.80
2	Van Eaton & Romero (I001163)	96.0	13,958,311	145,399	18.39	18.88
3	McGeeScott Realty (I001196)	88.0	14,816,750	168,372	16.86	20.04
4	EXP Realty, LLC (exprealty)	44.0	6,415,900	145,816	8.43	8.68
5	Caffery Real Estate, Inc. (I000915)	35.0	3,206,450	91,613	6.70	4.34
6	Cindy Herring Real Estate (I001038)	20.0	2,642,875	132,144	3.83	3.57
7	Dream Home Realty, LLC (I001181)	18.0	1,671,299	92,850	3.45	2.26
8	RE/MAX Acadiana (I000020)	14.0	1,844,975	131,784	2.68	2.50
9	James Real Estate (I000925)	12.0	2,292,999	191,083	2.30	3.10
10	District South Real Estate Co. (I001224)	11.5	1,411,400	122,730	2.20	1.91
11	Brandon E. Breaux Real Estate (I000979)	11.0	890,800	80,982	2.11	1.20
12	Keaty Real Estate Company (I000932)	10.0	1,243,500	124,350	1.92	1.68
13	Century 21 Action Realty (I001065)	5.0	813,400	162,680	0.96	1.10
14	New Investors Inc (I000935)	5.0	350,000	70,000	0.96	0.47
15	Better Homes, Ranches & Properties (I001016)	4.0	433,900	108,475	0.77	0.59
16	Majestic Realty & Investments LLC (I001173)	4.0	366,900	91,725	0.77	0.50
17	Real Estate de Louisiane (I000040)	3.0	554,800	184,933	0.57	0.75
18	Atlas Realty of Acadiana (I001119)	3.0	418,000	139,333	0.57	0.57
19	Non-Mbr Office/Seller (I90001)	3.0	212,500	70,833	0.57	0.29
20	Gateway Realty, Inc. (I000062)	3.0	146,500	48,833	0.57	0.20
21	Southern Lifestyle Realty, LLC (I001043)	2.0	593,000	296,500	0.38	0.80
22	Thomson Real Estate (I000967)	2.0	479,000	239,500	0.38	0.65
23	ReHive, LLC (I001228)	2.0	333,000	166,500	0.38	0.45
24	Realty of Acadiana, LLC (I001193)	2.0	59,800	29,900	0.38	0.08
25	1 Percent Lists (I001232)	1.0	200,000	200,000	0.19	0.27
26	Real Broker, LLC (I001229)	1.0	185,000	185,000	0.19	0.25
27	Your Southern Real Estate Co. (I001135)	1.0	150,000	150,000	0.19	0.20
28	NextHome Cutting Edge Realty (I001236)	1.0	140,000	140,000	0.19	0.19
29	Cachet Real Estate, LLC (I001111)	1.0	133,000	133,000	0.19	0.18
30	Goldie Locks Realty LLC (I001197)	1.0	129,900	129,900	0.19	0.18
31	JL Real Estate, LLC (I001091)	1.0	119,000	119,000	0.19	0.16
32	Dwight W. Andrus Real Est, LLC (I000004)	1.0	85,000	85,000	0.19	0.11
33	Duncan Realty Professionals, LLC (I001217)	1.0	20,000	20,000	0.19	0.03
34	Frontline Real Estate Group (I001148)	1.0	17,500	17,500	0.19	0.02
35	Savvy Team Realty, LLC (I001123)	1.0	8,000	8,000	0.19	0.01
36	Thibodeaux Reed Realty, LLC (I001190)	1.0	5,000	5,000	0.19	0.01
Totals:		522.0	73,945,628.00	141,658.29	100%	100%



Closed Single Family Listing Sides – St. Landry Parish January – August 2018



Market Penetration Report By Companies and Offices

Listing Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

As of Saturday, September 8, 2018 2:58:59 PM

Date Range: 1/1/2018 to 8/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Van Eaton & Romero (I001163)	50.0	8,259,650	165,193	17.12	22.44
2	Keller Williams Realty Acadiana (I000906)	49.0	6,271,329	127,986	16.78	17.04
3	Century 21 DCG/Aguillard-Eunice (I001063)	24.0	1,881,801	78,408	8.22	5.11
4	Century 21 DCG/Aguillard-Opel (I000987)	21.0	2,252,450	107,260	7.19	6.12
5	EXP Realty, LLC (exprealty)	19.0	3,278,700	172,563	6.51	8.91
6	Century 21 Action Realty (I001065)	14.0	1,281,004	91,500	4.79	3.48
7	Realty of Acadiana, LLC (I001193)	13.0	584,251	44,942	4.45	1.59
8	RE/MAX Acadiana (I000020)	11.0	1,597,500	145,227	3.77	4.34
9	Keaty Real Estate Company (I000932)	10.0	1,978,500	197,850	3.42	5.38
10	RE/MAX Rice Realty (I001103)	9.0	1,108,500	123,167	3.08	3.01
11	Roberson Realty (I001122)	7.0	531,000	75,857	2.40	1.44
12	Robins Real Estate, LLC (I001120)	6.0	822,500	137,083	2.05	2.23
13	Gauthier Real Estate, Inc. (I000036)	5.0	512,400	102,480	1.71	1.39
14	Cajun Real Estate (I000975)	5.0	343,600	68,720	1.71	0.93
15	ReHive, LLC (I001228)	4.0	793,997	198,499	1.37	2.16
16	District South Real Estate Co. (I001224)	3.0	576,110	192,037	1.03	1.57
17	Magnolia Real Estate & Constru (I000080)	3.0	391,500	130,500	1.03	1.06
18	Mirian Real Estate (I000081)	3.0	361,000	120,333	1.03	0.98
19	Dream Home Realty, LLC (I001181)	3.0	263,000	87,667	1.03	0.71
20	Brandon E. Breaux Real Estate (I000979)	3.0	118,000	39,333	1.03	0.32
21	Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	1.03	0.30
22	Parish Realty Acadiana (I001178)	2.0	317,000	158,500	0.68	0.86
23	HUNCO Real Estate (I001141)	2.0	259,000	129,500	0.68	0.70
24	RealHome Services & Solutions (I001124)	2.0	83,242	41,621	0.68	0.23
25	McGinn Real Estate Agency (I000911)	2.0	81,500	40,750	0.68	0.22
26	Sam Robertson Real Estate Co (I000214)	2.0	66,000	33,000	0.68	0.18
27	Trahan Real Estate Group (I001137)	1.0	540,000	540,000	0.34	1.47
28	Choice Realty (I000991)	1.0	310,000	310,000	0.34	0.84
29	Real Broker, LLC (I001229)	1.0	197,000	197,000	0.34	0.54
30	Non-Mbr Office/Seller (I90001)	1.0	185,000	185,000	0.34	0.50
31	M & R Properties (I000099)	1.0	172,998	172,998	0.34	0.47
32	Savvy Team Realty, LLC (I001123)	1.0	165,599	165,599	0.34	0.45
33	Christe Dailey Realty (I000917)	1.0	150,000	150,000	0.34	0.41
34	NextHome Cutting Edge Realty (I001236)	1.0	145,000	145,000	0.34	0.39
35	Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	0.34	0.38
36	Goldie Locks Realty LLC (I001197)	1.0	139,900	139,900	0.34	0.38
37	Riverstone Realty LLC (I001025)	1.0	120,000	120,000	0.34	0.33
38	Cindy Herring Real Estate (I001038)	1.0	110,000	110,000	0.34	0.30
39	Atlas Realty of Acadiana (I001119)	1.0	105,000	105,000	0.34	0.29
40	Red Door Realty Acadiana (I001187)	1.0	82,900	82,900	0.34	0.23

9/8/2018

Market Penetration/Saturation

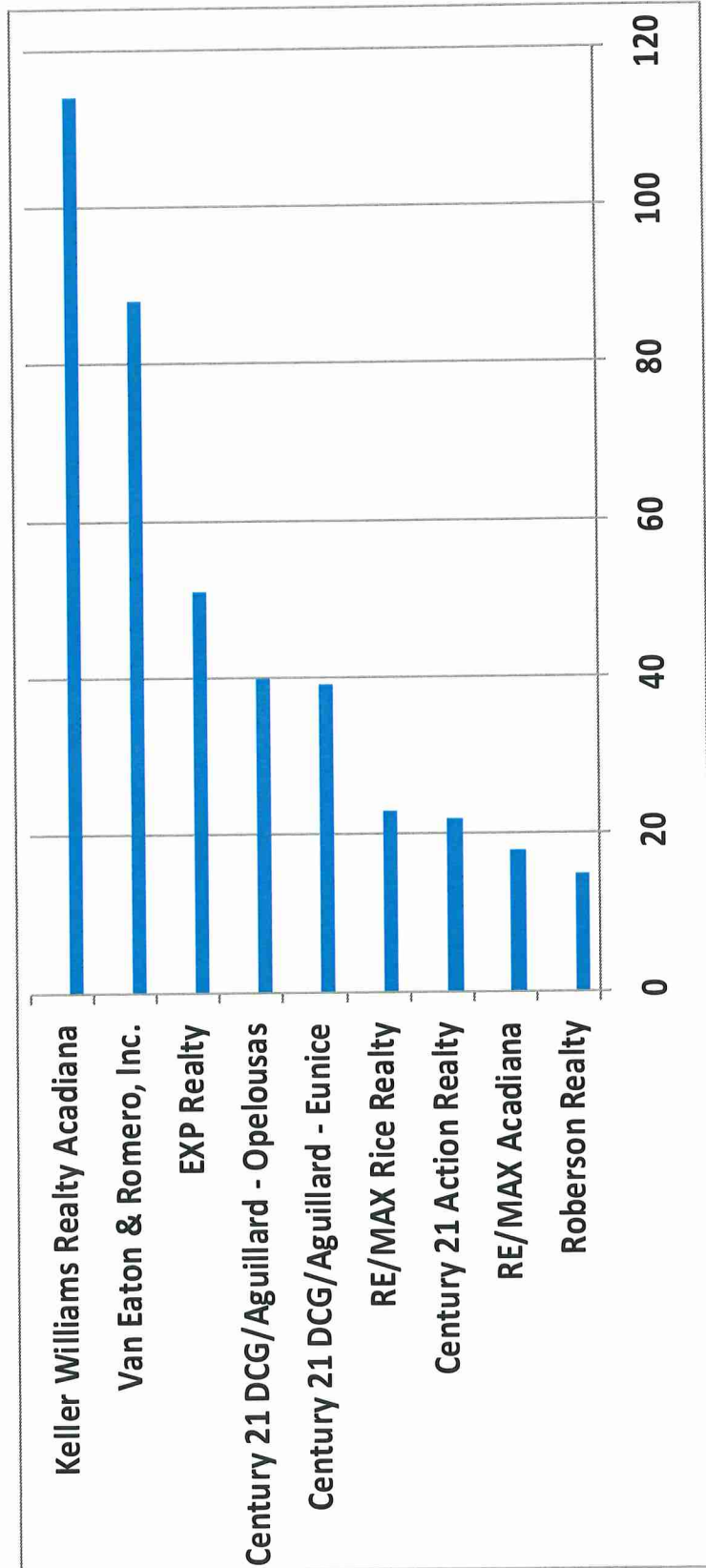
41 Engel & Voelkers Lafayette (I000944)	1.0	82,500	82,500	0.34	0.22
42 Hargroder Real Estate Group (I001199)	1.0	24,000	24,000	0.34	0.07
43 Champs Real Estate & Prop. Mgt (I001156)	1.0	10,000	10,000	0.34	0.03
Totals:	292.0	36,804,031.26	126,041.20	100%	100%

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).



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**Closed Single Family Listing or Selling Sides -
St. Landry Parish
January – August 2018**



Market Penetration Report By Companies and Offices

Listing or Selling Companies/Offices

Status: Sold

Search Parameters: Property type Residential; Parish of 'St Landry'.

As of Saturday, September 8, 2018 2:59:35 PM

Date Range: 1/1/2018 to 8/31/2018

Number and Volume Calculated By Sides

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Keller Williams Realty Acadiana (I000906)	113.5	14,999,276	132,152	19.43	20.38
2	Van Eaton & Romero (I001163)	88.0	14,362,700	163,212	15.07	19.51
3	EXP Realty, LLC (exprealty)	51.0	7,141,600	140,031	8.73	9.70
4	Century 21 DCG/Aguillard-Opel (I000987)	40.0	3,991,292	99,782	6.85	5.42
5	Century 21 DCG/Aguillard-Eunice (I001063)	39.0	3,167,601	81,221	6.68	4.30
6	RE/MAX Rice Realty (I001103)	23.0	2,667,400	115,974	3.94	3.62
7	Century 21 Action Realty (I001065)	22.0	1,611,209	73,237	3.77	2.19
8	RE/MAX Acadiana (I000020)	18.0	2,363,000	131,278	3.08	3.21
9	Roberson Realty (I001122)	15.0	1,118,800	74,587	2.57	1.52
10	Realty of Acadiana, LLC (I001193)	14.0	612,251	43,732	2.40	0.83
11	Keaty Real Estate Company (I000932)	12.0	2,786,500	232,208	2.05	3.79
12	Parish Realty Acadiana (I001178)	10.0	1,307,900	130,790	1.71	1.78
13	Non-Mbr Office/Seller (I90001)	9.0	764,860	84,984	1.54	1.04
14	Robins Real Estate, LLC (I001120)	8.0	1,302,500	162,812	1.37	1.77
15	District South Real Estate Co. (I001224)	8.0	1,243,110	155,389	1.37	1.69
16	Gauthier Real Estate, Inc. (I000036)	7.0	649,900	92,843	1.20	0.88
17	Cajun Real Estate (I000975)	7.0	531,600	75,943	1.20	0.72
18	Dream Home Realty, LLC (I001181)	7.0	525,000	75,000	1.20	0.71
19	ReHive, LLC (I001228)	5.0	953,996	190,799	0.86	1.30
20	Red Door Realty Acadiana (I001187)	5.0	543,800	108,760	0.86	0.74
21	Christe Dailey Realty (I000917)	4.0	800,230	200,058	0.68	1.09
22	HUNCO Real Estate (I001141)	4.0	656,999	164,250	0.68	0.89
23	Mirian Real Estate (I000081)	4.0	615,999	154,000	0.68	0.84
24	Magnolia Real Estate & Constru (I000080)	4.0	555,500	138,875	0.68	0.75
25	Real Broker, LLC (I001229)	4.0	490,000	122,500	0.68	0.67
26	Brandon E. Breaux Real Estate (I000979)	4.0	161,000	40,250	0.68	0.22
27	Sam Robertson Real Estate Co (I000214)	4.0	131,500	32,875	0.68	0.18
28	McGinn Real Estate Agency (I000911)	3.5	132,250	37,786	0.60	0.18
29	Dwight W. Andrus Real Est, LLC (I000004)	3.0	840,000	280,000	0.51	1.14
30	NextHome Cutting Edge Realty (I001236)	3.0	543,000	181,000	0.51	0.74
31	Sky Universal Realty LLC (I001194)	3.0	348,000	116,000	0.51	0.47
32	Guidry & Co. Real Estate, Inc. (I000109)	3.0	317,500	105,833	0.51	0.43
33	Better Homes, Ranches & Properties (I001016)	3.0	295,050	98,350	0.51	0.40
34	Gateway Realty, Inc. (I000062)	3.0	110,700	36,900	0.51	0.15
35	Hargroder Real Estate Group (I001199)	2.0	509,000	254,500	0.34	0.69
36	Goldie Locks Realty LLC (I001197)	2.0	414,900	207,450	0.34	0.56
37	Riverstone Realty LLC (I001025)	2.0	240,000	120,000	0.34	0.33
38	Engel & Voelkers Lafayette (I000944)	2.0	232,000	116,000	0.34	0.32
39	Cindy Herring Real Estate (I001038)	2.0	220,000	110,000	0.34	0.30
40	Atlas Realty of Acadiana (I001119)	2.0	190,000	95,000	0.34	0.26

9/8/2018

Market Penetration/Saturation

41 RealHome Services & Solutions (I001124)	2.0	83,242	41,621	0.34	0.11
42 Trahan Real Estate Group (I001137)	1.0	540,000	540,000	0.17	0.73
43 A.L.C. Real Estate (I000016)	1.0	318,000	318,000	0.17	0.43
44 Choice Realty (I000991)	1.0	310,000	310,000	0.17	0.42
45 PROREE, LLC (I001150)	1.0	220,000	220,000	0.17	0.30
46 Veterans Realty Group (I001145)	1.0	203,000	203,000	0.17	0.28
47 M & R Properties (I000099)	1.0	172,998	172,998	0.17	0.24
48 Savvy Team Realty, LLC (I001123)	1.0	165,599	165,599	0.17	0.22
49 Cachet Real Estate, LLC (I001111)	1.0	162,000	162,000	0.17	0.22
50 Bon Aimee Realty (I001189)	1.0	140,000	140,000	0.17	0.19
51 Southern Lifestyle Realty, LLC (I001043)	1.0	139,900	139,900	0.17	0.19
52 Frontline Real Estate Group (I001148)	1.0	130,000	130,000	0.17	0.18
53 David Landry Real Estate, LLC (I001066)	1.0	123,000	123,000	0.17	0.17
54 Engel & Voelkers Lake Charles (I001134)	1.0	100,000	100,000	0.17	0.14
55 Rayne Realty Co, Inc (I000111)	1.0	95,000	95,000	0.17	0.13
56 RE/MAX Excellence (I001244)	1.0	70,000	70,000	0.17	0.10
57 Williams Realty Group (I000977)	1.0	65,000	65,000	0.17	0.09
58 Duncan Realty Professionals, LLC (I001217)	1.0	62,700	62,700	0.17	0.09
59 Majestic Realty & Investments LLC (I001173)	1.0	49,700	49,700	0.17	0.07
60 Champs Real Estate & Prop. Mgt (I001156)	1.0	10,000	10,000	0.17	0.01

Information is deemed to be reliable, but is not guaranteed. See [copyright notice](#).